

CURRICULUM VITAE

Prof. Dr. Dr. Holger Patzelt
Technische Universität München
Entrepreneurship Research Institute
Chair of Entrepreneurship
Professor for Entrepreneurship
Lichtenbergstr. 6
85748 Garching

Academic Degrees

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| 2009 | Habilitation in Entrepreneurship (PD), European Business School, Oestrich-Winkel |
| 2006 | PhD in Management/Entrepreneurship (Dr. rer. pol.), University of Bamberg |
| 2004 | Diploma in Business Administration (Dipl.-Wirtschaftschemiker), Open University of Hagen |
| 2003 | PhD in Life Sciences (Dr. rer. nat.), University of Heidelberg |
| 1999 | Diploma in Chemistry (Dipl.-Chemiker), University of Karlsruhe |

Academic Career

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| Since 10/2013 | Vice Dean of Academic Affairs, TUM School of Management |
| Since 04/2010 | Chair in Entrepreneurship, Professor of Entrepreneurship, Technical University of Munich (TUM) |
| 2008-2010 | Associate Director at the Max Planck Institute of Economics, Jena |
| 2007-2009 | Assistant Professor (Habilitation), European Business School, Oestrich-Winkel |
| 2007 | Representative of the Chair of Entrepreneurship, European Business School, Oestrich-Winkel |
| 2005-2008 | Senior Research Fellow, Max Planck Institute of Economics, Jena |
| 2005 | Visiting Scholar Leeds School of Business, University of Colorado at Boulder |
| 2003-2005 | EXIST-HighTEPP Postgraduate Program, University of Bamberg |
| 2000-2004 | Studies of Business Administration, Open University of Hagen |
| 2002-2003 | Research Assistant, Center for Molecular Biology, University of Heidelberg |
| 1999-2002 | Research Assistant, Institute for Biochemistry and Molecular Biology of the Faculty of Medicine, University of Freiburg |
| 1994-1999 | Studies of Chemistry, Technical University of Munich and University of Karlsruhe |

Honors and Awards

- 2014 Ranked #10 in research output among more than 3,000 German business researchers by newspaper Handelsblatt
- 2012 Best Reviewer Award 2012, Entrepreneurship: Theory & Practice
- 2008 Wesley J. Howe Award for Excellence in Research on the Topic of Corporate Entrepreneurship, Babson College Entrepreneurship Research Conference, Chapel Hill, NC
- 2007 Gründungsforschungspreis des Förderkreises Gründungsforschung (FGF) (Entrepreneurship Research Award of the German Association for Entrepreneurship Research)
Fürther Ludwig-Erhard Prize awarded by Chancellor Merkel
Haarmann Prize of the University of Bamberg
- 2003-2005 EXIST-HighTEPP Scholarship of the Federal Ministry for Education and Research
- 2004 Award of the Association for Applied and General Microbiology (VAAM) for best doctoral thesis
- 1996-1999 Studienstiftung des Deutschen Volkes

Publications

Refereed Journal Articles

Wiklund, J., Patzelt, H., & Dimov, D. (2016). Entrepreneurship and psychological disorders: How ADHD can be productively harnessed. *Journal of Business Venturing Insights*, 6, 14-20.

Hauswald, H., Hack, A., Kellermanns, F., & Patzelt, H. (2016). Attracting new talent to family firms: Who is attracted and under what conditions? *Entrepreneurship Theory & Practice*, 40 (5), 963-989.

Behrens, J., & Patzelt, H. (2016). Corporate entrepreneurship managers' project terminations: Integrating portfolio-level, individual-level, and firm-level effects. *Entrepreneurship Theory & Practice*, 40 (4), 815-842.

Domurath, A., & Patzelt, H. (2016). Entrepreneurs' assessments of early international entry: The role of foreign social ties, venture absorptive capacity, and generalized trust in others. *Entrepreneurship Theory & Practice*, 40 (5), 1149-1177.

Shepherd, D. A., Williams, T. A., & Patzelt, H. (2015). Thinking about entrepreneurial decision making: Review and research agenda. *Journal of Management*, 41 (1), 11-46.

Shepherd, D. A., & Patzelt, H. (2015). The "heart" of entrepreneurship: The impact of entrepreneurial action on health and health on entrepreneurial action. *Journal of Business Venturing Insights*, 4, 22-29.

Shepherd, D. A., & Patzelt, H. (2015). Harsh evaluations of entrepreneurs who fail: The role of

sexual orientation, use of environmentally friendly technologies, and observers' perspective taking. *Journal of Management Studies*, 52 (2), 253-284.

Domurath, A., Behrens, J., & Patzelt, H. (2015). Scientists' commitment to underperforming research projects: Linking past success and social environment. *R&D Management*, 45 (5), 569-588.

Breugst, N., Patzelt, H., & Rathgeber, P. (2015). How should we divide the pie? Equity distribution and its impact on entrepreneurial teams. *Journal of Business Venturing*, 30 (1), 66-94.

Patzelt, H., Williams, T., & Shepherd, D. (2014). Overcoming the walls that constrain us: Reactions to an entrepreneurship education program in prison. *Academy of Management Learning & Education*, 13 (4), 587-620.

Shepherd, D. A., Patzelt, H., Williams, T. A., & Warnecke, D. (2014). How does project termination impact project team members? Rapid termination, 'Creeping Death', and learning from failure. *Journal of Management Studies*, 51, 513-546.

Shepherd, D., Patzelt, H., & Baron, R. (2013). "I care about nature, but ...": Disengaging values in assessing opportunities that cause harm. *Academy of Management Journal*, 56 (5), 1251-1273.

Shepherd, D., Haynie, J., & Patzelt, H. (2013). Project failures arising from corporate entrepreneurship: Impact of multiple project failures on employees' accumulated emotions, learning, and motivation. *Journal of Product Innovation Management*, 30 (5), 880-895.

Shepherd, D., & Patzelt, H. (2013). Operational entrepreneurship: How operations management research can advance entrepreneurship. *Production and Operations Management*, 22 (6), 1416-1422.

Urbig, D., Buerger, R., Patzelt, H., & Schweitzer, L. (2013). Investor reactions to new product development failures: The moderating role of product development stage. *Journal of Management*, 39 (4), 985-1015.

Haeussler, C., Patzelt, H., & Zahra, S. A. (2012). Strategic alliances and product development in high technology new firms. The moderating effect of technological capabilities. *Journal of Business Venturing*, 27 (2), 217-233.

Behrens, J., Patzelt, H., Schweizer, L., & Bürger, R. (2012). Specific managerial human capital, firm age, and venture capital financing of biopharmaceutical ventures: A contingency approach. *Journal of High Technology Management Research*, 23 (2), 112-121.

Laspita, S., Breugst, N., Heblich, S., & Patzelt, H. (2012). Intergenerational transmission of entrepreneurial intentions. *Journal of Business Venturing*, 27 (4), 414-435.

Breugst, N., Domurath, A., Patzelt, H., & Klaukien, A. (2012). Perceptions of entrepreneurial passion and employees' commitment to entrepreneurial ventures. *Entrepreneurship Theory and Practice*, 36 (1), 171-192.

Patzelt, H., Schweizer, L., & Behrens, J. (2012). Biotechnology Entrepreneurship. *Foundations and Trends in Entrepreneurship*, 8 (2), 63-140.

Chlosta, S., Patzelt, H., Klein, S., & Dormann, C. (2012). Parental role models and the decision to become self-employed: The moderating effect of personality. *Small Business Economics*, 38 (1), 121-138.

Schweizer, L., & Patzelt, H. (2012). Employee commitment in the post-acquisition integration process. The effect of integration speed and leadership. *Scandinavian Journal of Management*, 28 (4), 298-310.

Haynie, J., Shepherd, D., & Patzelt, H. (2012). Cognitive adaptability and an entrepreneurial task: The role of metacognitive ability and feedback. *Entrepreneurship: Theory & Practice*, 36 (2), 237-256.

Breugst, N., Patzelt, H., Shepherd, D. A., & Aguinis, H. (2012). Relationship conflict improves team performance assessment accuracy: Evidence from a multilevel study. *Academy of Management Learning and Education*, 11 (2), 187-206.

Shepherd, D. A., Patzelt, H., & Wolfe, M. (2011). Moving forward from project failure: Negative emotions, affective commitment, and learning from experience. *Academy of Management Journal*, 54 (6), 1229-1259.

Shepherd, D. A., & Patzelt, H. (2011). The new field of sustainable entrepreneurship: Studying entrepreneurial action linking “what is to be sustained” with “what is to be developed”. *Entrepreneurship: Theory & Practice*, 35 (1), 137-163.

Patzelt, H., Lechner, C., & Klaukien, A. (2011). Networks and the decision to persist with underperforming R&D projects. *Journal of Product Innovation Management*, 28 (5), 801-815.

Patzelt, H., & Shepherd, D. (2011). Negative emotions of an entrepreneurial career: Self-employment and regulatory coping behaviors. *Journal of Business Venturing*, 26 (2), 226-238.

Patzelt, H., & Shepherd, D. A. (2011). Recognizing opportunities for sustainable development. *Entrepreneurship: Theory & Practice*, 35 (4), 631-652.

Shepherd, D., Patzelt, H., & Haynie, J. (2010). Entrepreneurial spirals and their trajectories: Deviation amplifying loops of an entrepreneurial mindset and organizational culture. *Entrepreneurship: Theory & Practice*, 34 (1), 59-82.

Monsen, E., Patzelt, H., & Saxton, T. (2010). Beyond simple utility: Incentive design and trade-off for corporate employee-entrepreneurs. *Entrepreneurship: Theory & Practice*, 34 (1), 105-130.

Patzelt, H. (2010). CEO human capital, top management teams, and the acquisition of venture capital in new technology ventures: An empirical analysis. *Journal of Engineering and Technology Management*, 27 (3), 131-147.

Shepherd, D., Kuskuba, V., & Patzelt, H. (2009). Measuring the values that underlie sustainable development: The development of a valid scale. *Journal of Economic Psychology*, 30 (2), 246-256.

Patzelt, H., zu Knyphausen-Aufseß, D., & Habib, Y. (2009). Portfolio strategies of life science venture capital firms in North America and Europe. *Journal of Small Business and Entrepreneurship*, 22 (2), 87-100.

Wiklund, J., Patzelt, H., & Shepherd, D. (2009). Building an integrative model of small business growth. *Small Business Economics*, 32 (4), 351-374.

McMullen, J., Shepherd, D., & Patzelt, H. (2009). Managerial (in)attention to competitive threats. *Journal of Management Studies*, 46 (2), 157-181.

Patzelt, H., zu Knyphausen-Aufseß, D., & Fischer, H. (2009). Upper echelons and portfolio strategies of venture capital firms. *Journal of Business Venturing*, 24 (6), 558-572.

Patzelt, H. (2008). Warum suchen Biotechnologieunternehmen strategische Allianzen? Eine experimentelle Untersuchung. *Zeitschrift für Betriebswirtschaft*, 78 (3), 255-273.

Schweizer, L., Monsen, E., & Patzelt, H. (2008). Anreize und Motivation für unternehmerisches Handeln in etablierten Firmen. *Zeitschrift für betriebswirtschaftliche Forschung ZfbF*, 60 (11), 671-692.

Schweizer, L., & Patzelt, H. (2008). Führungsstile und der Verbleib von Mitarbeitern in der Post-Akquisitions-Integrationsphase. *Zeitschrift für betriebswirtschaftliche Forschung ZfbF*, 60 (5), 277-297.

Patzelt, H., zu Knyphausen-Aufseß, D., & Nikol, P. (2008). Top management teams, business models, and the performance of biotechnology ventures: An upper echelon perspective. *British Journal of Management*, 19 (3), 205-221.

Patzelt, H., & Audretsch, D. (2008). The evolution of biotechnology in hostile financing environments. *Journal of Organizational Change Management*, 21 (6), 773-785.

Brundin, E., Patzelt, H., & Shepherd, D. (2008). Managers' emotional displays and employees' willingness to act entrepreneurially. *Journal of Business Venturing*, 23 (2), 221-243.

Patzelt, H., & Shepherd, D. (2008). The decision to persist with underperforming alliances: The role of trust and control. *Journal of Management Studies*, 45 (7), 1217-1243.

Patzelt, H., Schweizer, L., & zu Knyphausen-Aufseß, D. (2007). Mergers and acquisitions of German biotechnology startups. *International Journal of Biotechnology*, 9 (1), 1-19.

Patzelt, H., zu Knyphausen-Aufseß, D., & Arnoldt, I. (2006). How do venture capitalists spread risk by diversification within specialized life science portfolios?. *International Journal of Technology Management*, 34 (1/2), 105-125.

Patzelt, H., Zaby, A., & zu Knyphausen-Aufseß, D. (2006). Crisis management in entrepreneurial biotechnology companies - an explorative case study. *International Journal of Biotechnology*, 8 (3/4), 244-267.

Ferbitz, L., Maier, T., Patzelt, H., Bukau, B., Deuerling, E., & Ban, N. (2004). Trigger factor in complex with the ribosome forms a molecular cradle for nascent proteins. *Nature*, 431 (7008), 590-596.

Kramer, G., Patzelt, H., Rauch, T., Kurz, T. A., Vorderwulbecke, S., Bukau, B., & Deuerling, E. (2004). Trigger factor peptidyl-prolyl cis/trans isomerase activity is not essential for the folding of cytosolic proteins in *Escherichia coli*. *Journal of Biological Chemistry*, 279 (4), 14165-14170.

Kramer, G., Rutkowska, A., Wegrzyn, R. D., Patzelt, H., Kurz, T. A., Merz, F., Rauch, T., Vorderwulbecke, S., Deuerling, E., & Bukau, B. (2004). Functional dissection of *Escherichia coli* trigger factor: Unraveling the function of individual domains. *Journal of Bacteriology*, 186 (12), 3777-3784.

Schlieker, C., Weibezahn, J., Patzelt, H., Tessarz, P., Strub, C., Zeth, K., Erbse, A., Schneider-Mergener, J., Chin, J. W., Schultz, P. G., Bukau, B., & Mogk, A. (2004). Substrate recognition by the AAA+ chaperone ClpB. *Nature Structural & Molecular Biology*, 11 (7), 607-615.

Deuerling, E., Patzelt, H., Vorderwülbecke, S., Rauch, T., Kramer, G., Schaffitzel, E., Mogk, A., Schulze-Specking, A., Langen, H., & Bukau, B. (2003). Trigger Factor and DnaK possess overlapping substrate pools and binding specificities. *Molecular Microbiology*, 47 (5), 1317-1328.

Patzelt, H., Kramer, G., Rauch, T., Schönfeld, H. J., Bukau, B., & Deuerling, E. (2002). Three-state equilibrium of *Escherichia coli* Trigger Factor. *Biology Chemistry*, 383 (10), 1611-1619.

Kramer, G., Rauch, T., Rist, W., Vorderwülbecke, S., Patzelt, H., Schulze-Specking, A., Ban, N., Deuerling, E., & Bukau, B. (2002). L23 protein functions as a chaperone docking site on the ribosome. *Nature*, 419 (6903), 171-174.

Kluck, C. J., Patzelt, H., Genevaux, P., Brehmer, D., Rist, W., Schneider-Mergerer, J., Bukau, B., & Mayer, M. P. (2002). Structure-function analysis of HscC, The *Escherichia coli* member of a novel subfamily of specialized Hsp70 chaperones. *Journal of Biological Chemistry*, 277 (43), 41060-41069.

Patzelt, H., Rüdiger, S., Brehmer, D., Kramer, G., Vorderwülbecke, S., Schaffitzel, E., Waitz, A., Hestekamp, T., Dong, L., Schneider-Mergerer, J., Bukau, B., & Deuerling, E. (2001). Building specificity of *Escherichia coli* Trigger Factor. *Proceedings of the National Academy of Sciences*, 98 (25), 14244-14249.

Weigend, F., Haser, M., Patzelt, H., & Ahlrichs, R. (1998). RI-MP2: Optimized auxiliary basis sets and demonstration of efficiency. *Chemical Physics Letters*, 294 (1-3), 143-152.

Books and Book Sections

Shepherd, D.A., & Patzelt, H. (2017). *Trailblazing in Entrepreneurship: Creating New Paths for Understanding the Field*. Palgrave Macmillan.

Shepherd, D. A., Williams, T. A., Wolfe, M., & Patzelt, H. (2016). *Learning from Entrepreneurial Failure*. Cambridge University Press.

Patzelt, H., & Klandt, H. (2011). Promoting science and technology based entrepreneurship through regional innovation networks: The German experience. In S. A. Mian (Ed.), *Science and Technology Based Regional Entrepreneurship; Global Experience in Policy and Program Development*. (pp. 96-107). Cheltenham: Edward Elgar.

Buerger, R., Patzelt, H., & Schweizer, L. (2009). Buffering the failure of new product development projects: A multi-level approach. In A. Zacharakis (Ed.), *Frontiers of Entrepreneurship Research 2009*. (pp. Volume 13, Issue 2). Babson Park, MA: Babson College.

Patzelt, H., & Brenner, T. (Hrsg.) (2008). *Handbook of Bioentrepreneurship*. New York: Springer.

Monsen, E., Saxton, T., & Patzelt, H. (2007). Motivation and participation in corporate entrepreneurship: The moderating effects of risk, effort, and reward. In A. Zacharakis (Ed.), *Frontiers of Entrepreneurship Research 2007*. (pp. Volume 27, Issue 21). Babson Park, MA: Babson College.

Deuerling, E., Rauch, T., Patzelt, H., & Bukau, B. (2005). The role of Trigger Factor in folding of newly synthesized proteins. In J. Buchner & T. Kiefhaber (Eds.), *Handbook of Protein Folding*. (pp. 459-489). Weinheim: Wiley-VCH.

Refereed Conference Presentations

Preller, R., Patzelt, H., & Breugst, N. (2016, August). Do we all see the same future? Entrepreneurial team members' visions and opportunity development. Paper presented at the Academy of Management Annual Meeting. Anaheim, CA, USA.

Behrens, J., Patzelt, H., & Hummel, C. (2016, August). Employee work engagement in "high-failure" entrepreneurial organizations. Paper presented at the Academy of Management Annual Meeting. Anaheim, CA, USA.

Yu, W., Wiklund, J., & Patzelt, H. (2016, August). Impulsivity and entrepreneurial action. Paper presented at the Academy of Management Annual Meeting. Anaheim, CA, USA.

Patzelt, H., Breugst, N., Braun, M., & Gruber, M. (2016, February). Opportunity Identification in entrepreneurial teams – The role of team diversity and collective identity. Paper presented at the Australian Center for Entrepreneurship Reserach Exchange (ACERE) Conference. Gold Coast, Australia.

Patzelt, H., Breugst, N., & Hammerstingl, C. (2016, February). I respect you, but I do not like

you: Societal evaluations of successful entrepreneurs. Paper presented at the Australian Center for Entrepreneurship Research Exchange (ACERE) Conference. Gold Coast, Australia.

Preller, R., Dibbern, R., Breugst, N., & Patzelt, H. (2016, June). Can Entrepreneurs ever make it right? Societal evaluations of successful entrepreneurs. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). Bodo, Norway.

Domurath, A., Patzelt, H., & Liebl, A. (2016, June). Early founding conditions, environmental events, and the development of organizational identity in new ventures. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). Bodo, Norway.

Preller, R., Breugst, N., & Patzelt, H. (2015, June). Do we all see the same future? The impact of entrepreneurial team members' visions on team and venture development. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). Babson College, MA, USA.

Domurath, A., Patzelt, H., & van der Linden, T. (2015, June). Dynamite or fishhook fishing? Strategic approaches to venture internationalization. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). Babson College, MA, USA.

Preller, R., Breugst, N., & Patzelt, H. (2015, October). Do we all see the same future? The impact of entrepreneurial team members' visions on team and venture development . Paper presented at the 19. Interdisziplinäre Jahreskonferenz zu Entrepreneurship, Innovation und Mittelstand . Kassel.

Braun, M., Breugst, N., & Patzelt, H. (2015, October). Opportunity identification in entrepreneurial teams - The role of team diversity and collective identity. Paper presented at the 19. Forum Gründungsforschung. Kassel, Germany.

Preller, R., Dibbern, R., Breugst, N., & Patzelt, H. (2015, October). Can entrepreneurs ever make it right? Societal evaluations of successful entrepreneurs. Paper presented at the 19. Interdisziplinäre Jahreskonferenz zu Entrepreneurship, Innovation und Mittelstand . Kassel, Germany.

Shepherd, D. A., Williams, T., & Patzelt, H. (2014, August). Thinking about entrepreneurial decision making: Review, integration, and research agenda. Paper presented at the Academy of Management Annual Meeting. Philadelphia, PA, USA.

Breugst, N., Patzelt, H., & Rathgeber, P. (2014, June). How should we divide the pie? Perceived justice of equity distribution and its impact on entrepreneurial team interactions and outcomes. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). London, ON, Canada.

Wiklund, J., Patzelt, H., & Dimov, D. (2014, June). Entrepreneurship and psychological disorders. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). London, ON, Canada.

Breugst, N., & Patzelt, H. (2014, August). Thinking about team decisions in entrepreneurial tasks. Paper presented at the Academy of Management Annual Meeting. Philadelphia, PA, USA.

Breugst, N., Patzelt, H., & Rathgeber, P. (2014, August). How should we divide the pie? Perceived justice of equity distribution and its impact on entrepreneurial team interactions and outcomes. Paper presented at the Academy of Management Annual Meeting. Philadelphia, PA, USA.

Breugst, N., Patzelt, H., & Rathgeber, P. (2014, May). How should we divide the pie? Perceived justice of equity distribution and its impact on entrepreneurial team interactions and outcomes. Paper presented at the JBV Special Issue Conference on Entrepreneurship Through a Qualitative Lens. Shanghai, China.

Patzelt, H., Williams, T., & Shepherd, D. A. (2013, August). Overcoming the walls that constrain us: The role of entrepreneurship education programs in prison. Paper presented at the Academy of Management Annual Meeting. Orlando, FL, USA.

Shepherd, D. A., Patzelt, H., & Williams, T. (2013, August). Moving on or moving forward from project failure: Rapid termination, creeping death, and learning. Paper presented at the Academy of Management Annual Meeting. Orlando, FL, USA.

Breugst, N., Patzelt, H., & Shepherd, D. A. (2013, August). Information sharing, uncertainty, metacognitive knowledge, and team performance in entrepreneurial top management teams. Paper presented at the Cognition in the Rough workshop at the Academy of Management Meeting. Lake Buena Vista, FL, USA.

Patzelt, H. (2012, February). Ökonomische und psychologische Folgen des Scheiterns in der Biotechnologie. Paper presented at the 10 Netzwerktreffen der BioM WB. Schloss Hohenkammer, Germany.

Patzelt, H. (2012, November). Entwicklungsstrategien bei Unternehmen. Paper presented at the Private-Equity-Seminar 3rd Edition. Berlin, Germany.

Breugst, N., Shepherd, D. A., & Patzelt, H. (2012, August). When does team conflict lead to negative affect? The role of uncertainty and team efficacy. Paper presented at the Academy of Management Meeting. Boston, MA, USA.

Domurath, A., & Patzelt, H. (2012, June). Entrepreneurial experiences and venture internationalization. Paper presented at the Babson College Entrepreneurship Research Conference. Fort Worth, TX. USA.

Breugst, N., Shepherd, D. A., & Patzelt, H. (2011, February). Entrepreneurial team decision making under uncertainty – The moderating influence of team metacognitive knowledge. Paper presented at the European Conference on Entrepreneurship Research (IECER). Munich, Germany.

Breugst, N., Shepherd, D. A., & Patzelt, H. (2011, June). Negative affective reactions to conflict in entrepreneurial teams - The moderating role of uncertainty and group potency . Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). Syracuse, NY, USA.

Breugst, N., Shepherd, D. A., & Patzelt, H. (2011, August). Team decisions under information uncertainty - The moderating role of team metacognitive knowledge. Paper presented at the Academy of Management Meeting. San Antonio, TX, USA.

Laspita, S., Breugst, N., Heblich, S., & Patzelt, H. (2011, June). Intergenerational transmission of entrepreneurial intentions. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). Syracuse, NY, USA.

Domurath, A., & Patzelt, H. (2011, February). Early internationalization - The role of the entrepreneur, venture absorptive capacity and networks. Paper presented at the Interdisciplinary European Conference on Entrepreneurship Research (IECER). Munich, Germany.

Domurath, A., & Patzelt, H. (2011, June). Entrepreneurs' intentions to internationalize - A multi-level approach. Paper presented at the Babson College Entrepreneurship Research Conference. Syracuse, NY, USA.

Domurath, A., & Patzelt, H. (2011, August). Networks and entrepreneurs' early internationalization decisions: A multi-level perspective. Paper presented at the Academy of Management Annual Meeting. San Antonio, TX, USA.

Breugst, N., Shepherd, D. A., & Patzelt, H. (2010, June). Decision biases in entrepreneurial teams. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). Lausanne, Switzerland.

Klaukien, A., Breugst, N., & Patzelt, H. (2010). Entrepreneurs' displays of passion and employees' commitment to new ventures. In Proceedings of the Academy of Management Annual Meeting.

Buerger, R., Urbig, D., Patzelt, H., & Domurath, A. (2010, June). The role of management in dealing with new product development failures in high technology new firms. Paper presented at the Babson College Entrepreneurship Research Conference. Lausanne, Switzerland.

Patzelt, H., Lechner, C., & Klaukien, A. (2009, August). Networks and the decision to persist with underperforming R&D projects. Paper presented at the Academy of Management Meeting. Chicago, IL, USA.

Klaukien, A., & Patzelt, H. (2009, June). Fear of failure and opportunity exploitation. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). Babson College, MA, USA.

Buerger, R., Patzelt, H., & Schweizer, L. (2009, June). Buffering the failure of new product development projects: A multilevel approach. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). Babson College, MA, USA.

Buerger, R., Patzelt, H., Urbig, D., & Schweizer, L. (2009, October). Buffering the negative effects of failure of new product development projects. Paper presented at the 13. Forum Gründungsforschung. Leipzig, Germany.

Patzelt, H. (2009, March). The consequences of failure. Paper presented at the BME Biomedical Summit. Berlin, Germany.

Klaukien, A., Breugst, N., & Patzelt, H. (2009, October). Die Auswirkung unternehmerischer Leidenschaft auf das Commitment der Mitarbeiter von jungen Unternehmen. Paper presented at the 13. Forum Gründungsforschung. Leipzig, Germany.

Domurath, A., & Patzelt, H. (2009, October). Netzwerke, Absorptive Capacity und die Internationalisierungsentscheidung. Paper presented at the 13. Forum Gründungsforschung. Leipzig, Germany.

Patzelt, H., & Haeussler, C. (2008, August). Strategic alliances and product development in new technology firms: The moderating role of technological capabilities. Paper presented at the Academy of Management Annual Meeting. Anaheim, CA, USA.

Schweizer, L., Patzelt, H., & Dhanaraj, C. (2008, February). Analyzing the importance of integration speed in the post-acquisition integration process. Paper presented at the Jahrestagung der Kommission Organisation im VHB. Munich, Germany.

Chlosta, S., Patzelt, H., Klein, S., & Dormann, C. (2008, July). Parental role models and self-employment: The moderating effect of personality. Paper presented at the 8th International Family Enterprise Research Academy (IFERA) Conference. Nyenrode, NL.

Klaukien, A., Patzelt, H., & Shepherd, D. A. (2008, June). Passion and the decision to exploit opportunities. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). Chapel Hill, NC, USA.

Haeussler, C., & Patzelt, H. (2008, June). Strategic alliances and product development in new technology firms: The moderating role of technological capabilities. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). Chapel Hill, NC, USA.

Monsen, E., Saxton, T., & Patzelt, H. (2007, August). Motivation and participation in corporate entrepreneurship: The moderating effects of risk, effort, and reward. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). Madrid, Spain.

Schweizer, L., & Patzelt, H. (2007, August). Employee commitment in post-acquisition integration: Role of leadership style and integration speed. Paper presented at the Academy of Management Annual Meeting. Philadelphia, PA, USA.

Patzelt, H., & Shepherd, D. A. (2007, June). More entrepreneurial bang from a government buck? An entrepreneur's assessment. Paper presented at the Max Planck Schloß Ringberg Conference on Strategic Entrepreneurship. Schloß Ringberg, Germany.

Patzelt, H., zu Knyphausen-Aufseß, D., & Fischer, H. (2007, June). Upper echelons and portfolio strategies in venture capital firms. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). Madrid, Spain.

Patzelt, H. (2007, November). CEO human capital, top management teams, and venture capitalists' investment in new technology ventures. Paper presented at the 11. Forum Gründungsforschung. Aachen, Germany.

Dibbern, R., Preller, R., Breugst, N., & Patzelt, H. (2006, October). Why do entrepreneurial team members decide to dismiss their co-founders?. Paper presented at the 20. Forum Gründungsforschung. Leipzig, Germany.

Patzelt, H., & Shepherd, D. A. (2006, August). The decision to persist with underperforming alliances: The role of trust and control. Paper presented at the Academy of Management Annual Meeting. Atlanta, GA, USA.

Patzelt, H., zu Knyphausen-Aufseß, D., & Habib, Y. (2006, February). Portfolio strategies of life science venture capital firms in the USA and Europe. Paper presented at the Interdisciplinary European Conference on Entrepreneurship Research (IECER). Regensburg, Germany.

Monsen, E., & Patzelt, H. (2006, June). Incentive design for corporate employee-entrepreneurs: New theory and empirical evidence. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). Bloomington, IN, USA.

Patzelt, H. (2006, June). Do policy programs meet the needs of entrepreneurs? An institutional perspective. Paper presented at the Babson College Entrepreneurship Research Conference (BCERC). Bloomington, IN, USA.

Patzelt, H., & Monsen, E. (2006, November). Anreize und Motivation für unternehmerisches Handeln in etablierten Firmen: Eine experimentelle Studie. Paper presented at the 10. Forum Gründungsforschung. Berlin, Germany.

Patzelt, H., zu Knyphausen, D., & Nikol, P. (2006, October). Top management teams, business models, and performance of biotechnology ventures. Paper presented at the Strategic Management Society 26th Annual International Conference. Vienna, Austria.

Patzelt, H., Schweizer, L., & zu Knyphausen-Aufseß, D. (2005, February). Mergers and acquisitions of German biotechnology startups. Paper presented at the Interdisciplinary European Conference on Entrepreneurship Research. Amsterdam, Netherlands.

Patzelt, H., & Shepherd, D. A. (2005, July). Going it alone or looking for a partner? An analysis of biotech entrepreneurs' decision policies. Paper presented at the Singapore Management University EDGE Conference. Singapore.

Patzelt, H., zu Knyphausen-Aufseß, D., & Arnoldt, I. (2005, June). How do venture capitalists spread risk by diversification within specialized life science portfolio?. Paper presented at the Babson Kauffman Entrepreneurship Research Conference BKERC. Babson College, MA, USA.

Patzelt, H., Zaby, A., & zu Knyphausen-Aufseß, D. (2005, November). Crisis management in entrepreneurial biotech companies. Paper presented at the 9. Forum Gründungsforschung. Jena, Germany.

Patzelt, H. (2004, November). Why do biotech startups enter into strategic alliances? A conjoint analysis. Paper presented at the RENT XVIII Conference. Copenhagen, Denmark.

Teaching

Courses Taught

Introduction to Entrepreneurship (BSc), Technical University of Munich

Entrepreneurial Idea Development (BSc), Technical University of Munich

Entrepreneurial Management (BSc), Technical University of Munich

Entrepreneurship (MSc), Technical University of Munich

Advanced Seminar in Entrepreneurship (MSc), Technical University of Munich

Entrepreneurial Prototyping (MSc), Technical University of Munich

Corporate Entrepreneurship (MSc), Technical University of Munich

Technology Entrepreneurship Lab (MSc), Technical University of Munich

Introduction to Entrepreneurship Research (PhD), Technical University of Munich

Navigating through the Review Process (PhD), Technical University of Munich

Fundamentals of Entrepreneurship (EMBA), Technical University of Munich

Entrepreneurship (EMBA), Technical University of Munich

Entrepreneurship (MSc), Max Planck Institute of Intellectual Property and Competition Law

Entrepreneurship (MBA), Handelshochschule Leipzig HHL

Entrepreneurial Project (EMBA), University of Frankfurt

Entrepreneurship (BSc), European Business School

Entrepreneurial Management (MSc), University of Jena

Teaching Related Articles (also listed in Refereed Journal Articles)

Patzelt, H., Williams, T., & Shepherd, D. (2014). Overcoming the walls that constrain us: Reactions to an entrepreneurship education program in prison. *Academy of Management Learning & Education*, 13 (4), 587-620.

Breugst, N., Patzelt, H., Shepherd, D. A., & Aguinis, H. (2012). Relationship conflict improves team performance assessment accuracy: Evidence from a multilevel study. *Academy of Management Learning and Education*, 11 (2), 187-206.

Doctoral Students

- 2015 – Chair, Supervisory Committee for Alexandra Mittermaier at Technical University of Munich, Topic: Compassion organizing
- 2015 – Chair, Supervisory Committee for Rose Sattari at Technical University of Munich, Topic: Opportunity development in entrepreneurial ventures
- 2014 – Member, Supervisory Committee for Elsa Chan at University of Boulder, CO, Topic: Learning in entrepreneurship
- 2014 – Chair, Supervisory Committee for Rebecca Preller at Technical University of Munich, Topic: Entrepreneurial visions
- 2013 – Chair, Supervisory Committee for Stephan Drüssler at Technical University of Munich, Topic: Organizational culture in new ventures
- 2013 – Chair, Supervisory Committee for Laura Ebert at Technical University of Munich, Topic: Corporate Entrepreneurship Failures
- 2012 – Chair, Supervisory Committee for Tobias van der Linden at Technical University of Munich, Topic: New venture internationalization strategy
- 2013 – 2016 Chair, Supervisory Committee for Andreas Liebl at Technical University of Munich, Topic: Organizational identity development in new firms
- 2013 – 2016 Chair, Supervisory Committee for Christian Röhm at Technical University of Munich, Topic: Innovation in family firms
- 2013 – 2016 Chair, Supervisory Committee for Lidia Tseitlin at Technical University of Munich, Topic: Employee commitment in family firms
- 2013 – 2016 Chair, Supervisory Committee for Manuel Braun at Technical University of Munich, Topic: Opportunity recognition in entrepreneurial teams
- 2011 – 2015 Chair, Supervisory Committee for Anna Roth at Technical University of Munich, Topic: Entrepreneurial Learning
- 2012 – 2015 Chair, Supervisory Committee for Benjamin Schneck at Technical University of Munich, Topic: New venture internationalization
- 2012 – 2015 Chair, Supervisory Committee for Carola Hummel at Technical University of Munich, Topic: Motivation of corporate entrepreneurs
- 2011 – 2014 Chair, Supervisory Committee for Florian Bernlochner at Technical University of Munich, Topic: Trust in entrepreneurial teams
- 2011 – 2014 Chair, Supervisory Committee for Philip Rathgeber at Technical University of Munich, Topic: Equity distribution in entrepreneurial teams
- 2011 – 2014 Chair, Supervisory Committee for Nick Flohrer at Technical University of Munich, Topic: Entrepreneurial project transitions
- 2011 – 2014 Chair, Supervisory Committee for Matthias Ballweg at Technical University of Munich, Topic: Dominance behavior in entrepreneurial teams
- 2010 – 2013 Chair, Supervisory Committee for Dennis Warnecke at Technical University of

- Munich, Topic: Project failure
- 2010 – 2013 Chair, Supervisory Committee for Julia Lingel at Technical University of Munich, Topic: Corporate entrepreneurship projects
- 2010 – 2013 Member, Supervisory Committee for Imke Kappes at Technical University of Munich, Topic: Corporate Behavior
- 2009 – 2012 Member, Supervisory Committee for Christoph Döbrich at Technical University of Munich, Topic: Cognitive biases in economic decisions
- 2008 – 2012 Chair, Supervisory Committee for Anne Domurath at Technical University of Munich, Topic: New venture internationalization
- 2009 – 2012 Member, Supervisory Committee for Daniel Hönig at Technical University of Munich, Topic: Patents in venture capital financing
- 2008 – 2011 Member, Supervisory Committee for Thomas Lagner at Technical University of Berlin, Topic: Credit ratings and corporate strategy
- 2008 – 2011 Member, Supervisory Committee for Florian Jell at Technical University of Munich, Topic: Managing patent applications
- 2008 – 2011 Member, Supervisory Committee for Nicola Breugst at University of Jena, Topic: Entrepreneurial behavior in social environments
- 2007 – 2010 Member, Supervisory Committee for Alexandra Schröter at University of Jena, Topic: Entrepreneurship and regional growth
- 2007 – 2010 Member, Supervisory Committee for Robin Bürger at University of Jena, Topic: Product development failures

Service

Service to the School

- Since 2016 TUM presidential representative for the topic of entrepreneurship
- Since 2013 Vice Dean of Academic Affairs
- Responsibilities:
- Program portfolio design and management
 - Student affairs
 - Quality assurance
 - Accreditation (AMBA, AACSB, EQUIS)
- Since 2013 Member of the Teaching and Learning Committee
- Since 2012 Member of the Undergraduate and Graduate Examination Committee

Service to the Profession

- Since 2013 Member of the Supervisory Board for Schumpeter School of Business and Economics, University of Wuppertal
- Since 2014 Member of the Supervisory Board for the Chair of Small and Medium Sized Enterprises, Otto Beisheim School of Management, Vallendar
- 2014 Speaker at doctoral consortium at the Babson College Entrepreneurship Research Conference (BCERC)
- 2014 Contributor at doctoral consortium at the Annual Meeting of the Academy of Management, Entrepreneurship Division

2012

Opponent for Anne Jenkins, Jonköping International Business School

Review Boards

Academy of Management Journal

Journal of Business Venturing

Entrepreneurship: Theory & Practice

Foundations and Trends in Entrepreneurship

Ad hoc Reviewer

Journal of Management

Journal of Management Studies

Academy of Management Learning and Education

Research Policy

Strategic Entrepreneurship Journal

Journal of Small Business Management

Journal of Product Innovation Management

Academy of Management Perspectives

Small Business Economics

German National Science Foundation

Swiss National Science Foundation