Assessment procedure Master in Management

Entrance Requirements

To be eligible to apply for the Master in Management program, applicants must hold a Bachelor’s degree (requiring at least 6 semesters of study) or equivalent in Engineering (Mechanical Engineering, Electrical Engineering, Civil Engineering & Surveying, Architecture or equivalent) or Natural Sciences (Natural Sciences, Computer Science, Mathematics, Nutritional Science, Sports Science or other).

If your application fulfills all entrance criteria it will start with the first stage of the assessment procedure.

Stage 1. Previous academic background + GPA + GMAT (optional)

If an application fulfills the entrance requirements, 50 points will be immediately granted for the previous academic background.

Up to 15 points will be given for your overall final bachelor’s degree grade. If you apply with a bachelor’s degree from a foreign country and/or with a grade of grading system other than the German one, your grade will be converted into the German grading system using the Bavarian formula by TUM. Please refer here for more information: https://www.tum.de/nc/en/studies/application-and-acceptance/grade-conversion-formula-for-grades-earned-outside-germany/

<table>
<thead>
<tr>
<th>German Grade</th>
<th>1</th>
<th>1,1</th>
<th>1,2</th>
<th>1,3</th>
<th>1,4</th>
<th>1,5</th>
<th>1,6</th>
<th>1,7</th>
<th>1,8</th>
<th>1,9</th>
<th>2</th>
<th>2,1</th>
<th>2,2</th>
<th>2,3</th>
<th>2,4</th>
<th>2,5 or below</th>
</tr>
</thead>
<tbody>
<tr>
<td>Points</td>
<td>15</td>
<td>14</td>
<td>13</td>
<td>12</td>
<td>11</td>
<td>10</td>
<td>9</td>
<td>8</td>
<td>7</td>
<td>6</td>
<td>5</td>
<td>4</td>
<td>3</td>
<td>2</td>
<td>1</td>
<td>0</td>
</tr>
</tbody>
</table>

Alternatively, we consider a Ranking Certificate from your university, if it can award you with more points than through your grade: A maximum of 15 points are allocated to the ranking position of the degree.

<table>
<thead>
<tr>
<th>Ranking Position</th>
<th>among the best 1-20%</th>
<th>among the best 21-30%</th>
<th>among the best 31-50%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Points</td>
<td>15</td>
<td>9</td>
<td>6</td>
</tr>
</tbody>
</table>

The points from the previous academic background and your final grade or ranking will be combined. If you submitted a valid GMAT certificate as part of your application (at least 600 points), 10 additional points will be added.

The result of stage 1 either leads to:

- a rejection: if the application only reaches 49 or less
- a direct admission: if the application reaches 62 points or more
- to the evaluation of the essay in the stage 2 of the assessment procedure: if the application reaches between 50 and 61 points

Stage 2. Points from Stage 1 (without GMAT) + Essay

In case the Essay is relevant for the final assessment, it will be evaluated based on the following criteria, the maximum point score for the essay is 40 points:
- Ability of scientific-logical reasoning (max. 20 points)
- Classification of economic-technical facts (max. 10 points)
- English-language expressiveness (max. 10 points)

The final result in stage 2 is the combined point total from stage 1 (GMAT not being considered in stage 2) and the total points achieved in the evaluation of the Essay. If the combined total is 80 points or more, the application will be accepted (admission), if the total point score is 79 points or less, the application will be rejected.