

Course Catalogue Overview

Please note that minor changes to this course list may occur. We assume no liability for this course list being complete or correct. (April 2019)

Innovation & Entrepreneurship

Course code	Course Title	Course Type	ECTS	offered in	Course Level	Chair of Professor	Language	Campus
WI000969	Entrepreneurship for Students of Information Systems: (Entrepreneurship in a Digital Age)	Lecture	3	winter	B.Sc.	Prof. Alexy	English	Garching
WI000027 *	Business Law 1 (BGB)	Lecture + Exercise	6	winter	B.Sc.	Prof. Ann	German	Munich
WI000030	German Business Law II	Lecture + Exercise	6	summer	B.Sc.	Prof. Ann	German	Munich
WI001126	Design Law	Lecture	3	summer	M.Sc.	Prof. Ann	German	Munich
WI001143	Intellectual Property Management in the Global Market Place	Lecture	3	winter	B.Sc.	Prof. Ann	English	Munich
WI000664	Introduction to Business Law	Lecture	3	winter	B.Sc.	Prof. Ann	German	Weihenstephan
WI000816	Labor Law	Lecture + Exercise	6	summer	M.Sc.	Prof. Ann	German	Munich
WI000668	Licensing Agreements	Lecture	3	winter/ summer	M.Sc.	Prof. Ann	English	Munich
WI000810, WI001071	Patents and Trade Secrets	Lecture	3	summer	M.Sc.	Prof. Ann	English	Munich
WI000138	Tax Law II	Lecture	3	winter	M.Sc.	Prof. Ann	German	Munich
WI000059	Taxation of real estates, real estate yields and real estate fund	Lecture	3	summer	M.Sc.	Prof. Ann	German	Munich
WI000984, * WI900005, WI001185	Entrepreneurship	Lecture + Exercise	3	winter	M.Sc.	Prof. Breugst	English	Munich
WI000261 *	Empirical Research Methods	Lecture + Exercise	6	summer	B.Sc.	Prof. Gäßler	English	Munich
WI001129 *	Technology and Innovation Management: Introduction (WI001129) (Master MiM) (Part of the module "WI001129: Marketing and Innovation Management (MiM)")	Lecture	3	summer	M.Sc.	Prof. Henkel	English	Munich
WI000026	Advanced Technology and Innovation Management	Lecture	6	winter	B.Sc.	Prof. Henkel	English	Munich
WI001090	Behavioral Pricing: Insights, Methods, and Strategy	Seminar	6	winter/ summer	M.Sc.	Prof. Henkel	English	Munich
WI000116	Lead-User Project	Seminar	6	winter/ summer	M.Sc.	Prof. Henkel	German	Munich
WI001177	Strategic Innovation Management	Lecture	6	winter/ summer	M.Sc.	Prof. Henkel	English	Munich
WI000820 *	Technology and Innovation Management: Introduction (WI000820) (Part of the module "WI000820: Marketing and Innovation")	Lecture	3	summer	B.Sc.	Prof. Henkel	English	Munich
WI001195 *	Value-based business strategy & innovation	Lecture + Exercise	6	winter	M.Sc.	Prof. Henkel	English	Munich
WI001119 *	Business Law I	Lecture + Exercise	6	winter	B.Sc.	Prof. Maume	English	Munich
WI001120 *	Business Law II	Lecture + Exercise	6	summer	B.Sc.	Prof. Maume	English	Munich
WI001089	Capital Markets Law	Lecture	3	winter	M.Sc.	Prof. Maume	German	Munich
WI001122 *	Introduction to Business Law (MiM)	Lecture + Exercise	6	summer	M.Sc.	Prof. Maume	English	Munich
WI001108	Law of Business Association 2	Lecture	3	summer	B.Sc.	Prof. Maume	German	Munich
WI001162	Mergers & Acquisitions - The Legal Lifecycle of a Business	Lecture	3	summer	M.Sc.	Prof. Maume	English	Munich
WI000814	Case Study Seminar: Entrepreneurial Strategy	Seminar	6	summer	M.Sc.	Prof. Milanov	English	Munich
WI100809	Entrepreneurial Idea Development (MSE)	Lecture	6	summer	B.Sc.	Prof. Patzelt	German/ English	Garching
WI001058, WI101058	Introduction to Business Ethics (Part II of Module "Foundations of Entrepreneurial and Ethical Business")	Lecture	3	winter	B.Sc.	Prof. Patzelt	German	Munich
WI001058, WI101058	Introduction to Business Ethics (Part II of Module "Foundations of Entrepreneurial and Ethical Business")	Lecture	3	winter	B.Sc.	Prof. Patzelt	English	Munich
WI001058, * WI101058	Introduction to Entrepreneurship (Part I of Module "Foundations of Entrepreneurial and Ethical Business")	Lecture + Exercise	3	winter	B.Sc.	Prof. Patzelt	English	Munich
WI001171	Food-Environment Relations: The contested Terrain of Sustenance	Seminar	6	summer	M.Sc.	Prof. Pfothenauer	English	Munich

WI001136	Innovation, Society, and Public Policy	Seminar	5	winter	M.Sc.	Prof. Pfothenauer	English	Munich
WI001124, WI001172	Introduction to Science & Technology Policy	Seminar	6	summer	M.Sc.	Prof. Pfothenauer	English	Munich
WI001211	Understanding Regional Innovation Cultures	Seminar	3	summer	M.Sc.	Prof. Pfothenauer	English	Munich
WI001147	What Future of Mobility? Engaging Technologies, Politics, Economic Scenarios, and Practices	Seminar	3	winter	M.Sc.	Prof. Pfothenauer	English	Munich
WI001194	Who is responsible for food and health? Social and cultural perspective on food, health, and technology	Seminar	3	winter	M.Sc.	Prof. Pfothenauer	English	Munich
WI100180	Business Plan - Advanced Course (Business Models, Sales and Finance)	Seminar	6	winter/ summer	B.Sc./M.Sc.	UnternehmerTUM	English	Garching
WI000159	Business Plan - Basic Course (Business Idea and Market)	Seminar	3	winter/ summer	B.Sc.	UnternehmerTUM	English	Garching
WI000285	Innovative Entrepreneurs	Lecture	3	winter/ summer	B.Sc./M.Sc.	UnternehmerTUM	English	Munich
WI001180	Tech Challenge	Seminar	6	winter/ summer	M.Sc.	UnternehmerTUM	English	Garching
WI000813	Technology Entrepreneurship Lab	Seminar	6	winter/ summer	M.Sc.	UnternehmerTUM	English	Garching
WIXXXXX	Advanced Seminar Innovation & Entrepreneurship (various subtitles)	Seminar	6	winter/ summer	M.Sc.	Various	German/ English	Various
WIXXXXX	Advanced Topics in Innovation & Entrepreneurship (various subtitles)	Seminar	6	summer	M.Sc.	Various	German/ English	Various

Marketing, Strategy & Leadership

Course code	Course Title	Course Type	ECTS	offered in	Course Level	Chair of Professor	Language	Campus
WIB14002	Advanced Seminar Life Sciences & Management: Sustainable Entrepreneurship - Theoretical Foundations	Seminar	6	winter	M.Sc.	Prof. Belz	English	Weihenstephan
WI000315, WI000316	Consumer Goods Marketing	Lecture	3	winter	M.Sc.	Prof. Belz	German	Weihenstephan
WI000314	Controlling	Lecture	3	winter	M.Sc.	Prof. Belz	German	Weihenstephan
WI001072	Corporate Sustainability (Bachelor TUM-BWL)	Seminar	6	summer	B.Sc.	Prof. Belz	English	Munich
WI000376, WI000727	Qualitative Research Methods (Part of the module "Qualitative and Quantitative Methods in Consumer Research")	Seminar	3	winter	M.Sc.	Prof. Belz	English	Weihenstephan
WI001165	Sustainable Entrepreneurship - Getting Started (Life Sciences)	Seminar	6	winter/ summer	M.Sc.	Prof. Belz	English	Weihenstephan
WI001150	Sustainable Entrepreneurship - Theoretical Foundations	Lecture	6	summer	M.Sc.	Prof. Belz	English	Munich
WZ1545	Human Resource Management in Agriculture and Related Industries	Seminar	5	winter	M.Sc.	Prof. Bitsch	English	Weihenstephan
WZ1834	Management (Part of the module "Management and Cost Accounting")	Lecture	2,5	winter	B.Sc.	Prof. Bitsch	German	Weihenstephan
WZ1563, WI001205	People in Organizations: Managing Change and Sustainability in Agribusiness and Food Industry	Seminar	6	summer	M.Sc.	Prof. Bitsch	English	Weihenstephan
WZ1559	Research Methods and Economics Research Project	Seminar	6	winter/ summer	M.Sc.	Prof. Bitsch	English	Weihenstephan
WZ1560, WZ1567	Sustainability: Paradigms, Indicators, and Measurement Systems	Seminar	5	summer	M.Sc.	Prof. Bitsch	German	Weihenstephan
WI000939, WI001175	Consumer Behavior Research Methods	Lecture + Exercise	6	winter	M.Sc.	Prof. Fuchs	English	Munich
WI001140	Luxury Marketing	Lecture	6	summer	M.Sc.	Prof. Fuchs	English	Munich
WI001129	Marketing (Master MiM, WIN, NAWI)	Lecture	3	summer	M.Sc.	Prof. Fuchs	English	Munich
WI001196	Services Marketing	Lecture	3	summer	M.Sc.	Prof. Fuchs	English	Munich
WI001114, WI900012	Strategic and International Management	Lecture	3	winter	M.Sc.	Prof. Hutzschenreuter	English	Munich
WI001121	Strategic and International Management (Part of the module "International Management & Organizational Behavior")	Lecture	3	winter	B.Sc.	Prof. Hutzschenreuter	English	Munich
WI001128	Strategies in MNEs	Lecture + Exercise	6	winter	M.Sc.	Prof. Hutzschenreuter	English	Munich
WI001160	Conflict Management (Part of the module "Sex and conflict in the Office")	Seminar	3	winter/ summer	M.Sc.	Prof. Kehr	German	Munich
WI000263	Applied Leadership	Seminar	6	summer	M.Sc.	Prof. Kehr	German	Munich
WI100777	Online Course: Human Resource Management	Lecture	3	winter	B.Sc.	Prof. Kehr	German	Online Course
WI001121 *	Organizational Behavior (Part of the module "International Management & Organizational Behavior")	Lecture	3	winter	B.Sc.	Prof. Kehr	English	Munich
WI001160	Sex and gender in the office (Part of the module "Sex and Conflict in the Office")	Seminar	3	winter/ summer	M.Sc.	Prof. Kehr	German	Munich
WI000688, WI000820	Marketing	Lecture	3	summer	B.Sc.	Prof. Königstorfer	English	Munich
WI000996	High Performance Leadership	Lecture	3	winter	B.Sc.	Prof. Peus	German	Munich

WI001179	Advanced Seminar Consumers, Technology & Sustainability	Seminar	6	summer	M.Sc.	Prof. Roosen	German	Munich
WI100311	Analysis in Agribusiness Marketing	Seminar	6	summer	M.Sc.	Prof. Roosen	German	Weihenstephan
WI001142	Behavioral Economics	Seminar	6	summer	M.Sc.	Prof. Roosen	English	Weihenstephan
WI000739	Consumer Behavior	Lecture + Exercise	6	winter	M.Sc.	Prof. Roosen	English	Weihenstephan
WI000740	Consumer Economics and Policy	Lecture + Exercise	6	winter	M.Sc.	Prof. Roosen	English	Weihenstephan
WI000948	Food Economics	Lecture	3	winter	M.Sc.	Prof. Roosen	English	Weihenstephan
WI001005	Human Values and Household Wellbeing	Lecture	3	winter	M.Sc.	Prof. Roosen	English	Munich
WI100731	Marketing in the Agribusiness (Part of the module "WI000731: International Agricultural Markets and Agricultural Marketing")	Lecture	2,5	summer	M.Sc.	Prof. Roosen	German	Weihenstephan
WI000727	Quantitative Research Methods (Part of the module "Qualitative and Quantitative Methods in Consumer Research")	Lecture	3	winter	M.Sc.	Prof. Roosen	English	Weihenstephan
WZ1028	Statistical methods/ Econometrics	Lecture	5	summer	M.Sc.	Prof. Roosen	German	Weihenstephan
WI001167	Choice Architecture Applications in Consumer Behavior	Seminar	3	winter	M.Sc.	Prof. Ungemach	English	Munich
WI001178	Consumer Analytics & Big Data	Lecture + Exercise	6	summer	M.Sc.	Prof. Ungemach	English	Munich
WI001182	Marketing Strategy & Consumer Analytics	Seminar	3	winter	M.Sc.	Prof. Ungemach	English	Munich
WI001111 *	Applied Strategy and Organization (Strategy in the Global Market Place) (Part of the module "WI001111: Strategies for international Corporations")	Lecture	3	winter/summer	B.Sc.	Prof. Welpé	English	Munich
WI001111 *	Applied Strategy and Organization: (Corporate Strategies for Internationalization and Digital Transformation) (Part of the module "WI001111: Strategies for international Corporations")	Lecture	3	winter/summer	B.Sc.	Prof. Welpé	English	Munich
WI000728	Foundations of Business Administration 1	Lecture	3	summer	B.Sc.	Prof. Welpé	German	Munich
WI000728	Foundations of Business Administration 1 (Garching)	Lecture	3	summer	B.Sc.	Prof. Welpé	German	Garching
WIXXXXXX	Topics in Marketing, Strategy and Leadership (various subtitles)	Lecture/Seminar	6	winter/summer	B.Sc.	Various	German/English	Various
WIXXXXXX	Advanced Topics in Marketing, Strategy & Leadership (various subtitles)	Seminar	6	summer	M.Sc.	Various	German/English	Various
WIXXXXXX	Advanced Seminar Marketing, Strategy & Leadership (various subtitles)	Seminar	6	winter/summer	M.Sc.	Various	German/English	Various

Operations & Supply Chain Management

Course code	Course Title	Course Type	ECTS	offered in	Course Level	Chair of Professor	Language	Campus
WI000836	Advanced Planning in Supply Chains - Illustrating the Concepts Using an SAP APO Case Study	Lecture + Exercise	6	winter	M.Sc.	Prof. Grunow	English	Munich
WI000835	Basics of Advanced Planning and Supply Chain Management	Lecture + Exercise	6	winter	B.Sc.	Prof. Grunow	English	Munich
WI100967	Designing and Scheduling Lean Manufacturing Systems	Lecture + Exercise	6	summer	M.Sc.	Prof. Grunow	English	Munich
WI000800,* WI001060	Production Management (Part of the module "WI001060: Production and Logistics")	Lecture	3	summer	B.Sc.	Prof. Grunow	English	Munich
WI001131 *	Production Management (MiM, WIN, NAWI) (Part of the module "WI001131: Production and Logistics (MiM)")	Lecture	3	summer	M.Sc.	Prof. Grunow	English	Munich
WI001210	Strategic Procurement Management	Lecture	6	summer	M.Sc.	Prof. Grunow	English	Munich
WI001118	Behavioral Operations Management: (Human Decision Behavior - Insights from Laboratory Experiments)	Lecture + Exercise	6	winter	M.Sc.	Prof. Kolisch	English	Munich
WI000541,* WI200541	Complex Scheduling in Manufacturing and Services: Models, Methods and Applications	Lecture + Exercise	6	summer	M.Sc.	Prof. Kolisch	English	Munich
WI001034 *	Healthcare Operations Management	Lecture + Exercise	6	summer	M.Sc.	Prof. Kolisch	English	Munich
WI001209	Laboratory Experiments and Behavioral Empirics: Applying Novel Research Methods in Management Science	Seminar	6	summer	M.Sc.	Prof. Kolisch	English	Munich
WI000275_E *	Management Science	Lecture + Exercise	6	winter	B.Sc.	Prof. Kolisch	English	Munich
WI001137 *	Management Science (MiM)	Lecture + Exercise	6	winter	M.Sc.	Prof. Kolisch	English	Munich
WI000264	Project Management	Lecture + Exercise	6	winter	B.Sc.	Prof. Kolisch	English	Munich
WI000974, WI001088	Modeling and Optimization	Lecture + Exercise	3	winter/summer	B.Sc.	Prof. Kolisch	English	Munich
WI001189	Computational Logistics	Lecture + Exercise	6	summer	M.Sc.	Prof. Minner	English	Munich
WI000729 *	Foundations of Business Administration 2	Lecture	3	winter	B.Sc.	Prof. Minner	German	Munich
WI000979	Inventory Management	Lecture + Exercise	6	summer	M.Sc.	Prof. Minner	English	Munich

WI000976	Logistics and Operations Strategy	Lecture + Exercise	6	winter	M.Sc.	Prof. Minner	English	Munich
WI001131	Logistics and Supply Chain Management (MiM, WIN, NAWI) (Part of the module "WI001131: Production and Logistics (MiM)")	Lecture + Exercise	3	summer	M.Sc.	Prof. Minner	English	Munich
WI001060	Logistics and Supply Chain Management (Part of the module "WI001060: Production and Logistics")	Lecture + Exercise	3	summer	B.Sc.	Prof. Minner	English	Munich
WI000974, WI001088	Modeling and Optimization in Operations Management	Lecture + Exercise	3	winter/summer	B.Sc.	Prof. Minner	English	Munich
WI000974, WI001088	Simulation in Operations Management	Lecture + Exercise	3	winter/summer	B.Sc.	Prof. Minner	English	Munich
WI000977	Stochastic Modeling and Optimization	Lecture + Exercise	6	winter	M.Sc.	Prof. Minner	English	Munich
WI001193	Transportation Analytics	Lecture + Exercise	6	winter	M.Sc.	Prof. Minner	English	Munich
WI000978	Transportation Logistics	Lecture + Exercise	6	winter	B.Sc.	Prof. Minner	English	Munich
WIB39001	Advanced Seminar Operations & Supply Chain Management: Recent Enhancements in Production Planning	Seminar	6	summer	M.Sc.	Prof. Schiffer	English	Munich
WI001206	Modeling Future Mobility Systems	Seminar	6	summer	M.Sc.	Prof. Schiffer	English	Munich
WIXXXXX	Topics in Operations and Supply Chain Management (various subtitles)	Lecture/Seminar	6	summer	B.Sc.	Various	German/English	Various
WIXXXXX	Advanced Topics in Operations & Supply Chain Management (various subtitles)	Lecture	6	winter	M.Sc.	Various	German/English	Various
WIXXXXX	Advanced Seminar Operations & Supply Chain Management (various subtitles)	Seminar	6	winter/summer	M.Sc.	Various	German/English	Various

Finance & Accounting

Course code	Course Title	Course Type	ECTS	offered in	Course Level	Chair of Professor	Language	Campus
WI001138	Investment & Financial Management (MiM)	Lecture + Exercise	6	summer	M.Sc.	Prof. Braun	English	Munich
WI000219_E	Investment and Financial Management	Lecture + Exercise	6	winter	B.Sc.	Prof. Braun	English	Munich
WI001187	Private Equity	Lecture + Exercise	6	winter	M.Sc.	Prof. Braun	English	Munich
WI001163	Start-up financing	Lecture + Exercise	6	summer	B.Sc.	Prof. Braun	English	Munich
WI001192	Evidence Based Decisions Using Big Data Analytics	Lecture	6	winter/summer	B.Sc.	Prof. Ernstberger	German	Webinar
WI001059_E *	Financial Accounting	Lecture + Exercise	6	winter	B.Sc.	Prof. Ernstberger	English	Munich
WI001139 *	Financial Accounting (MiM)	Lecture + Exercise	6	winter	M.Sc.	Prof. Ernstberger	English	Munich
WI001059 *	Financial Accounting and Reporting	Lecture + Exercise	6	winter	B.Sc.	Prof. Ernstberger	German	Munich
WI000998 *	Group Accounting and IFRS	Lecture + Exercise	6	summer	M.Sc.	Prof. Ernstberger	German	Munich
WI001094	Introduction to Corporate Governance	Lecture + Exercise	6	summer	B.Sc.	Prof. Ernstberger	German	Munich
WI001159	Topics in General Management: Business Simulation Game	Lecture + Exercise	3	summer	B.Sc.	Prof. Ernstberger	German/English	Munich
WI001207	Business Intelligence und Reporting	Lecture	6	summer	B.Sc.	Prof. Friedl	German	online course
WI001083 *	Controlling	Lecture + Exercise	6	winter	B.Sc.	Prof. Friedl	German	Munich
WI001057 *	Cost Accounting (Bachelor TUM-BWL)	Lecture + Exercise	6	summer	B.Sc.	Prof. Friedl	German	Munich
WI001057_E	Cost Accounting (Bachelor TUM-BWL)	Lecture + Exercise	6	summer	B.Sc.	Prof. Friedl	English	Munich
WI001130	Cost Accounting (MiM)	Lecture + Exercise	6	summer	M.Sc.	Prof. Friedl	English	Online Course
WI001132	Cost Accounting (Information Systems and Minors)	Lecture + Exercise	6	summer	B.Sc./M.Sc.	Prof. Friedl	German	Munich or Online Course
WI000233 *	Management Accounting	Lecture + Exercise	6	winter	M.Sc.	Prof. Friedl	German	Munich
WI000234 *	Value-based Management	Lecture + Exercise	6	summer	M.Sc.	Prof. Friedl	English	Munich
WI000231 *	Asset Management	Lecture + Exercise	6	winter	M.Sc.	Prof. Kaserer	English	Munich
WI000092	Banking and Risk Management	Lecture	3	winter	M.Sc.	Prof. Kaserer	English	Munich
WI000091 *	Corporate Finance	Lecture + Exercise	6	summer	B.Sc.	Prof. Kaserer	English	Munich
WI000232 *	Derivatives	Lecture + Exercise	3	summer	M.Sc.	Prof. Kaserer	English	Munich
WI001157	International Capital Markets and Investment Practice	Lecture	3	summer	M.Sc.	Prof. Kaserer	English	Munich
WI000219 *	Investment and Financial Management	Lecture + Exercise	6	winter	B.Sc.	Prof. Kaserer	German	Munich

WI001028	Basic Principles and international Aspects of Corporate Management	Lecture + Exercise	6	winter	B.Sc.	Prof. Mohnen	German	Munich
WI001161	Basic Principles of Corporate Management	Lecture	5	summer	B.Sc.	Prof. Mohnen	German	Weihenstephan
WI000982	Basic Principles of Rational Negotiations	Seminar	6	winter/ summer	B.Sc.	Prof. Mohnen	German	Munich
WI001144	Advanced Topics in Energy Trading (former Derivatives II: (Applications in Energy Markets))	Lecture + Exercise	6	winter	M.Sc.	Prof. Wozabal	English	Munich
WI001039	Challenges in Energy Markets	Lecture	3	summer	M.Sc.	Prof. Wozabal	English	Munich
WI001125	Energy Markets II	Lecture + Exercise	6	summer	M.Sc.	Prof. Wozabal	English	Munich
WI000992	Energy Trading	Lecture + Exercise	6	summer	M.Sc.	Prof. Wozabal	English	Munich
WI001164	Modeling and Optimization in Energy Markets	Lecture	6	winter/ summer	M.Sc.	Prof. Wozabal	English	Munich
WI001135	Stochastic Optimization	Lecture + Exercise	6	summer	M.Sc.	Prof. Wozabal	English	Munich
WIXXXXX	Topics in Finance & Accounting (various subtitles)	lecture	3	summer	M.Sc.	Various	German/ English	Various
WIXXXXX	Advanced Topics in Finance & Accounting (various subtitles)	Lecture	3	summer	M.Sc.	Various	German/ English	Various
WIXXXXX	Seminar Finance & Accounting (various subtitles)	Seminar	6	summer	B.Sc.	Various	German/ English	Various
WIXXXXX	Advanced Seminar Finance & Accounting (various subtitles)	Seminar	6	winter/ summer	M.Sc.	Various	German/ English	Various

Economics & Policy

Course code	Course Title	Course Type	ECTS	offered in	Course Level	Chair of Professor	Language	Campus
WI000100 *	Advanced Microeconomics	Lecture + Exercise	6	summer	M.Sc.	Prof. Frhr. von Weizsäcker	English	Munich
WI000102	Industrial Organization	Lecture + Exercise	6	summer	M.Sc.	Prof. Frhr. von Weizsäcker	German	Munich
WI001056 *	Principles of Economics	Lecture + Exercise	6	winter	B.Sc.	Prof. Frhr. von Weizsäcker	German	Munich
WI001056_1 *	Principles of Economics	Lecture + Exercise	6	winter	M.Sc.	Prof. Frhr. von Weizsäcker	English	Munich
WI000104	Public Economics I - Economic Theory of the State	Lecture + Exercise	6	winter/ summer	M.Sc.	Prof. Frhr. von Weizsäcker	German	Munich
WI000107	Public Economics III - Theory and Politics of Public Debt	Lecture	3	winter/ summer	M.Sc.	Prof. Frhr. von Weizsäcker	German	Munich
WI000258 *	Empirical Research in Management and Economics	Lecture + Exercise	6	winter	M.Sc.	Prof. Hirsch	English	Munich
WI000023_E *	Economics II	Lecture + Exercise	6	summer	B.Sc.	Prof. Hottenrott	English	Munich
WI000023	Economics II (Macroeconomics)	Lecture + Exercise	6	summer	B.Sc.	Prof. Hottenrott	German	Munich
WI001133	Advanced Seminar in Managerial Economics: Strategic Interaction - in Theory, Lab and Field	Seminar	6	summer	M.Sc.	Prof. Kurschilgen	English	Munich
WI001188	Applied Behavioral and Experimental Economics	Seminar	6	summer	B.Sc.	Prof. Kurschilgen	English	Munich
WI000021 *	Economics I (Microeconomics)	Lecture + Exercise	6	winter	B.Sc.	Prof. Kurschilgen	German	Munich
WI000021_E *	Economics I: (BSc English Track)	Lecture + Exercise	6	winter	B.Sc.	Prof. Kurschilgen	English	Munich
WZ1700	Agribusiness Governance	Lecture + Exercise	5	summer	M.Sc.	Prof. Menapace	English	Weihenstephan
WZ0038	Agribusiness Systems Analysis	Lecture + Exercise	5	summer	M.Sc.	Prof. Menapace	English	Weihenstephan
WZ1561	Value Chain Economics	Lecture + Exercise	5	summer	M.Sc.	Prof. Menapace	English	Weihenstephan
WI000295	Business economics for scientists	Lecture	3	summer	B.Sc.	Prof. Moog	German	Weihenstephan
WI001155	Environmental Economics and Environmental Management	Lecture + Exercise	6	summer	M.Sc.	Prof. Moog	German	Weihenstephan
WI000338	Expert services and specific issues of forest appraisal	Lecture	5	summer	M.Sc.	Prof. Moog	German	Weihenstephan
WI000337	Organization and Leadership	Lecture + Exercise	5	winter	M.Sc.	Prof. Moog	German	Weihenstephan
WI000194	Agricultural Policy	Lecture	5	summer	B.Sc.	Prof. Roosen (temporary)	German	Weihenstephan
WI000304	Agri-Environmental Policy	Lecture	5	winter	M.Sc.	Prof. Roosen (temporary)	German	Weihenstephan
WZ1822	Business Ethics (Part of the module "WZ1822: Introduction to Economics and Business Ethics")	Lecture	2,5	winter	B.Sc.	Prof. Roosen (temporary)	German	Weihenstephan
WI000286	Environmental and Natural Resource Economics	Lecture + Exercise	5	summer	M.Sc.	Prof. Roosen (temporary)	English	Weihenstephan
WI100731	International Agricultural Markets (Part of the module "WI000731: International Agricultural Markets and Agricultural Marketing")	Lecture	2,5	summer	M.Sc.	Prof. Roosen (temporary)	German	Weihenstephan

WI000321	International Agricultural Markets and Trade	Lecture + Exercise	5	winter	M.Sc.	Prof. Roosen (temporary)	German	Weihenstephan
WZ1822	Introduction to Economics (Part of the module "WZ1822: Introduction to Economics and Business Ethics")	Lecture	2,5	winter	B.Sc.	Prof. Roosen (temporary)	German	Weihenstephan
WZ1459	Supply Theory in the Agricultural and Horticultural Sector	Lecture	5	summer	B.Sc.	Prof. Roosen (temporary)	German	Weihenstephan
WZ2757	Advanced Environmental and Natural Resource Economics	Lecture	5	winter	M.Sc.	Prof. Sauer	English	Weihenstephan
WZ1542	Analysis and Development of Farm Business	Lecture	5	summer	M.Sc.	Prof. Sauer	German	Weihenstephan
WZ1705	Applied Statistics and Econometrics	Lecture + Exercise	5	winter	M.Sc.	Prof. Sauer	English	Weihenstephan
WZ1865	Business Development and Analysis	Lecture + Exercise	5	winter	B.Sc.	Prof. Sauer	German	Weihenstephan
WZ1027	Challenges in Agricultural Sciences	Lecture	5	winter	M.Sc.	Prof. Sauer	German	Weihenstephan
WZ1590	Climate Change Economics	Lecture	5	winter/ summer	M.Sc.	Prof. Sauer	English	Weihenstephan
WZ1834	Cost Accounting (Part of the module "Management and Cost Accounting")	Lecture	2,5	winter	B.Sc.	Prof. Sauer	German	Weihenstephan
WZ1711	Development Policy and Economics: Human Security and Human Development	Lecture	5	summer	M.Sc.	Prof. Sauer	English	Weihenstephan
WZ1564	Econometric Impact Analysis	Lecture	5	winter	M.Sc.	Prof. Sauer	English	Weihenstephan
WZ1512	Economics and Markets for Renewable Primary Products	Lecture	5	summer	M.Sc.	Prof. Sauer	German	Weihenstephan
WZ1678, WI001191	Economics of Nutrition	Lecture	5	summer	M.Sc.	Prof. Sauer	German	Weihenstephan
WI001204	Economics of Water Use, Regulation and Markets	Lecture	5	summer	M.Sc.	Prof. Sauer	German	Weihenstephan
WZ1876	Entrepreneurship in the Agricultural and Horticultural Industry	Lecture	5	summer	M.Sc.	Prof. Sauer	German	Weihenstephan
WZ0027	Innovations in Agricultural Systems	Lecture	5	winter	M.Sc.	Prof. Sauer	German	Weihenstephan
WZ1553	Life Science Economics and Policy	Lecture	5	winter	M.Sc.	Prof. Sauer	English	Weihenstephan
WZ1467	Managerial Economics of Co-operative Societies	Lecture	5	summer	M.Sc.	Prof. Sauer	German	Weihenstephan
WZ1550	Mathematics for Economics	Lecture	5	winter	M.Sc.	Prof. Sauer	English	Weihenstephan
WZ1513	Production and Resource Economics	Lecture	5	winter	M.Sc.	Prof. Sauer	German	Weihenstephan
WZ1701	Production and Risk Management	Lecture	5	summer	M.Sc.	Prof. Sauer	English	Weihenstephan
WZ1456	Production Theory And Accounting	Lecture	5	winter	B.Sc.	Prof. Sauer	German	Weihenstephan
WZ1515	Regional Development and Regional Management	Lecture	5	winter	M.Sc.	Prof. Sauer	German	Weihenstephan
WIB36001	Advanced Seminar: Electricity Market Economics	Seminar	6	summer	M.Sc.	Prof. Schwenen	English	Munich
WI001066	Challenges in Energy Markets II	Lecture	3	winter	M.Sc.	Prof. Schwenen	English	Munich
WI001156	Empirical Research in Energy Markets	Seminar	6	summer	M.Sc.	Prof. Schwenen	English	Munich
WI001183	Energy & Climate Policy	Lecture	6	winter	B.Sc.	Prof. Schwenen	English	Munich
WI001145	Energy Economics	Lecture + Exercise	6	winter	M.Sc.	Prof. Schwenen	English	Munich
WI000946	Energy Markets I	Lecture + Exercise	6	winter	M.Sc.	Prof. Schwenen	English	Munich
WI001176	Industry technologies	Lecture	3	winter/ summer	M.Sc.	Prof. Schwenen	English	Munich
WZ1810	Business Consultancy und Communication	Lecture + Exercise	8	winter	M.Sc.	Prof. Suda	German	Weihenstephan
WZ6134	Calculation for Garden and Landscaping Companies	Lecture	3	winter/ summer	B.Sc.	Prof. Suda	German	Weihenstephan
WI000926	Conflict Resolution (Part of the module "International Environmental Policy and Conflict Resolution")	Lecture + Exercise	2,5	winter/ summer	M.Sc.	Prof. Suda	English	Weihenstephan
WI000730	Consulting and Communication	Lecture + Exercise	3	winter	M.Sc.	Prof. Suda	German	Weihenstephan
WZ6167	Controlling for Garden and Landscaping Companies	Lecture	3	winter/ summer	B.Sc.	Prof. Suda	German	Weihenstephan
WZ2729	Corporate Social Responsibility (Part of the module "Human Resources and Social Aspects")	Lecture	2,5	winter	M.Sc.	Prof. Suda	English	Weihenstephan
WI000202	Environmental Policy	Lecture	3	winter	M.Sc.	Prof. Suda	German	Munich
WI000213	Forest an Environmental Policy	Lecture + Exercise	5	winter	B.Sc.	Prof. Suda	German	Weihenstephan
WZ1845	Horticultural Farming and Production Systems	Lecture + Exercise	4	summer	B.Sc.	Prof. Suda	German	Weihenstephan
WZ2729	Human Resources Management (Part of the module "Human Resources and Social Aspects")	Lecture	2,5	winter	M.Sc.	Prof. Suda	English	Weihenstephan

WI000926	International Environmental Policy (Part of the module "International Environmental Policy and Conflict Resolution")	Lecture	2,5	winter/ summer	M.Sc.	Prof. Suda	English	Weihenstephan
WIXXXXXX	Advanced Seminar Economics & Policy (various subtitles)	Seminar	6	winter/ summer	M.Sc.	Various	German/ English	Various

Comments

Scope of this course overview

This course overview summarizes the most common courses regularly offered by TUM School of Management (minor changes may occur). Our course program tends to be very flexible. Additional new course offerings are available every semester. Exchange students have free access to all courses we offer on B.Sc. and M.Sc. level. However, due to the highly interactive character of the (advanced) topics and (advanced) seminars offered at TUM School of Management only a limited number of participants can be admitted to those courses. The same applies to a few lecture courses. Students have to apply for those courses via a specific tool. Further information on the application and registration procedure will be given a few weeks prior to the semester start. A full list of courses will be released through TUMonline (<http://www.tumonline.de>) a few weeks prior to the beginning of the lecture period. Check out what TUM School of Management offered in past semesters in TUMonline (<http://www.tumonline.de>)!

Course details

For course details and contents please browse TUMonline (<http://www.tumonline.de>) using the course names.

Lecturio (marked with *)

Some courses are also available on the video-platform "Lecturio" which offers recorded lectures of the TUM School of Management as e-learning lectures. This platform enables our students to follow courses from previous semesters, too. Please find more information here: <http://www.lecturio.de/tum>

Further courses (free access for exchange students)

Courses provided by other departments: <http://www.tumonline.de>

Language courses: <http://portal.mytum.de/studium/sprachenzentrum>

Soft skill training courses (Carl-von-Linde-Akademie): <http://www.cvl-a.mcts.tum.de/>

Credit System

A fulltime study load at TUM SOM is approximately 1800 hours per year which is equal to 60 ECTS credits. Usually German students to undertake a workload of 30 credits per semester. For exchange students, we recommend a workload of 15-20 ECTS per semester. 1 ECTS credit represents approximately 30 working hours. These hours include all work required for completing the course: lecture, exercises, cases, possible projects, independent studies, exams etc. The contact time in class per week is 30 minutes for 1 ECTS. A semester usually consists of 15 weeks of lecture period.

Academic calendar: Lecture periods including examination periods

2019/20

Winter semester: 14 October 2019 – 01 March 2020

Summer semester: 20 April 2020 – 16 August 2020

Contact

TUM School of Management

International Office

incoming@wi.tum.de

<http://www.wi.tum.de/student-life/>