Information Session

Joint International Programs at TUM School of Management

International Office TUM School of Management

Miriam Mahler
Ute Helfers
Agenda

1. Overview
2. JIPs in times of Covid-19
3. General Benefits
4. Application Procedure
5. JIPs in Detail
6. Contact
7. Questions
TUM School of Management – International Office

Prof. Dr. Thomas HUTZSCHENREUTER
Vice Dean of International Affairs & Alliances

Gabriella LOPARCO
Program Coordinator – Student Exchange Programs
(Outgoing – ERASMUS)

Zuzana ZECHOVSKA
Program Coordinator – Student Exchange Programs
(Incoming)

Ute HELFERS
Team Lead International Office
(Partner Universities, Recognition of courses from abroad)

Rebecca KÖRNER
Program Coordinator – Student Exchange Programs
(Outgoing – NON EU, Freemover, Summer and Winter Schools)

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Program Coordinator – Student Exchange Programs
(Joint International Programs)

Sabrina HUBER
Program Manager – M.Sc. Management
(International Office Contact Person in Heilbronn)

Student Assistants
Sarah LOBER
Jennifer HOCK
Kimberly KIRCHTAG

TUM School of Management – International Office
Joint International Programs - Overview
Joint International Programs – QTEM Overview
# Joint International Programs - Overview

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<th>TEM</th>
<th>DTU</th>
<th>HEC</th>
<th>NUS</th>
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<tr>
<td>BMT/BSMT</td>
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<td>X</td>
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<td>MCS</td>
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<td>MIM</td>
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<td>MSMT</td>
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**Application deadline:** 1st December 2021
Semester abroad in times of corona

Experiences gained from the corona affected semesters (summer term 2020 until now)

- Exchange semester postponed by the host university or students
- Virtual teaching
- Hybrid teaching at the host university (mixture of virtual and face-to-face teaching)
- Face-to-face teaching at the host university

Useful information for future exchange programs

- Application and selection procedures for this year will take place as usual
- Flexibility in your study plan facilitates possible postponements of the semester abroad
- Independent research on the situation in your host country as a basis for decision-making

We are always in close contact with all students and try to support them best!
Joint International Programs at TUM SoM – Benefits

• Intensive exchange for one semester or year of staying abroad
• No tuition fees at the host university
• Transfer of credits
• In some programs: Support in finding an accommodation by the host university
• For most programs: financial support possible through Erasmus Program and for HEC DD Franco-German University
• Individual support from International Office TUM SoM
• Strong network of likeminded students

http://www.wi.tum.de/student-life/joint-international-programs/
### Joint International Programs at TUM SoM – Application Procedure

<table>
<thead>
<tr>
<th>Written Application</th>
<th>1. Registration for application via Evasys: <a href="#">Online registration</a></th>
<th>1&lt;sup&gt;st&lt;/sup&gt; December 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2. Application via e-mail to <a href="mailto:jip@mgt.tum.de">jip@mgt.tum.de</a></td>
<td></td>
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</table>

<table>
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<tr>
<th>Personal Interview</th>
<th>Pre-selection based on the submitted documents</th>
<th>before Christmas</th>
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<tbody>
<tr>
<td></td>
<td>Interviews take place</td>
<td>January / beginning of February</td>
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### TUM SOMex

- Additional application for the exchange program [TUM SOMex](#) is possible
- In the case of successful nomination for JIP, the application for TUM SOMex is automatically annulled
Joint International Programs at TUM SoM – Application Procedure
What we expect

- Top academic results
- Autonomy and self-initiative
- Active advertisement of TUM and your program at the partner university
- Be a representative abroad
- Willingness to share your experiences with future outgoing students and incoming students (Info Sessions, International Day, Networking Events)
- Appropriate appearance, commitment and intercultural sensitivity
Joint International Programs in detail

<table>
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<th>Program</th>
<th>Partner Country</th>
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<tr>
<td>Masters Network Quantitative Techniques for Economics &amp; Management</td>
<td>global</td>
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<td>1:1 Program with DTU</td>
<td>Denmark</td>
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<tr>
<td>Double Degree Program with HEC Paris</td>
<td>France</td>
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<tr>
<td>Entrepreneurship Exchange Program (EEP) with NUS</td>
<td>Singapore</td>
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</table>
QTEM Masters Network
Quantitative Techniques for Economics and Management
Academic Partners

1. Amsterdam
2. Barcelona
3. Brussels
4. Coventry
5. Exeter
6. Frankfurt
7. Hangzhou
8. Harbin
9. Helsinki
10. Lausanne
11. Melbourne
12. Milan
13. Montreal
14. Moscow & St. Petersburg
15. Munich
16. Nice
17. Paris
18. Oslo
19. Porto
20. Rome
21. Stockholm
22. Tilburg
23. Tokyo
24. Xiamen
25. Suzhou (IBSS)
QTEM's DNA

**Excellence**
- min. GMAT score 650

**Quantitative & analytical**
- min. 50% ECTS + GBAC

**International**
- up to 3 different countries

**Professional experience**
- min. 2 months

**Digital leadership**
- GBAC

Quantitative Techniques for Economics & Management
- Master in Quantitative Techniques for Economics & Management

• Elite network of currently 25 academic partners and approx. 15 corporate partners worldwide

• **Target group:** Master students in MMT with interest in quantitative education

• **Procedure:**
  1. 1st + 2nd semester at TUM
  2. 3rd + 4th semester 1 exchange semester at an academic QTEM partner,
     Global Business Analytics Challenge,
     internship of at least 6-8 weeks (240 working hours);
  3. 4th/5th semester Master thesis

• **Study plan:** during the MMT studies min. 45 ECTS in quantitative courses

• **Duration of stay abroad:** maximum 1 year (3rd and 4th semester) in two different countries for study and optional internship abroad

• Successful QTEM Students are earning a certificate of the **QTEM Masters Network together with the “Master of Science” degree** from TUM.

**Annual Event and Graduation 2019 in Amsterdam**
Your QTEM experience
The different parts of the program

1. Courses at home:
   - Home courses

2. Exchange(s):
   - Exchange 1
   - Exchange 2 (optional)

3. Internship:
   - Internship (home or abroad)

4. QDC: GBAC
   - Online Course 1
   - Online Course 2
   - Global group work

Educational dimensions:
- Analytics learning
- Digital leadership
- Professional experience
- International experience
Application deadline:
1st of December 2021; GMAT score (at least 650) required!

Application Documents:
- GMAT / GRE (min. 650; taken within last 3 years; possible to submit until end of February)
- 5 preferences from QTEM academic partners
- Bachelor Degree
- Abitur / Baccalaureate / A level certificate
- DAAD Language Test English (C1 or higher) or equivalent
- Letter of motivation in English (max. 1½ pages)
- CV
- Matriculation certificate
- Current Transcript of Records

Application Procedure is a two-step process:
1. Preselection according to application documents
2. Interview

https://www.wi.tum.de/student-life/going-abroad/joint-international-programs/
- Master in Quantitative Techniques for Economics & Management

Timeline

Semester 1
- Electives in Management & Technology (24 ECTS)

Semester 2
- Specialization in Management (30 ECTS)

Semester 3
- Specialization in Technology (30 ECTS)

Semester 4
- Master's Thesis (30 ECTS)

Semester 5
- Global Business Analytics Challenge (GBAC) Jan-May (6 ECTS) Recognized as 'Advanced International Experience' at TUM
- Internship (abroad) (at least 240 hours)

120 ECTS

1st country (TUM)  2nd country (exchange)  online/global  optional 3rd country
- Academic Calendars

Changes possible due to Covid-19

- Fall semester
- Spring semester
- Summer semester
- Corporate and Social Partners

- Deloitte
- Doctors Without Borders
- EY
- Q8
- FIRM - Frankfurt Institute for Risk Management and Regulation
- Gjensidige
- McKinsey & Company
- Rostelecom
- Millennium
- optiver
- ORTEC
- Santander Universitäten
QTEM Munich Student Club – Virtual event

Thursday, 11th November, 7pm

GMAT PREP

Hear all about the QTEM Munich Student Club
Tips and tricks for taking the GMAT

https://tum-conf.zoom.us/j/9569544188 (Passcode: GMAT2022)
DTU – TUM 1:1 M.Sc. Program in Management
DTU – TUM 1:1 M.Sc. Program in Management

Target group: Master students in Master in Management & Technology (MMT) Master in Management (MIM) with specialization / interest in:
- Operations & Supply Chain Management or
- Innovation & Entrepreneurship

Study procedure: first year at TUM, second year incl. Master's Thesis at DTU

Duration of stay abroad: 1 year (3rd and 4th semester) at DTU

Graduation: „Master of Science“ Graduation certificate of TUM incl. logo of DTU

http://www.wi.tum.de/student-life/joint-international-programs/
http://www.dtu.dk/english/education/msc/programmes/industrial_engineering_management
DTU – TUM 1:1 M.Sc. Program in Management

Application deadline:
1st of December 2021

Application Documents:
- Bachelor Degree
- Abitur / Baccalaureate / A level certificate
- DAAD Language Test English (C1 or higher) or equivalent
- Letter of motivation in English (max. 1½ pages)
- CV
- Matriculation certificate

Application Procedure is a two-step process:
1. Preselection according to application documents
2. Interview

https://www.wi.tum.de/student-life/going-abroad/joint-international-programs/
DTU – TUM 1:1 M.Sc. Program in Management and Technology (MMT)
DTU – TUM 1:1 M.Sc. Program in Management (MIM)

Timeline:

Semester 1:
- Basics in Management (42 ECTS)
- Economics & Law (12 ECTS)
- Entrepreneurial, Strategic and International Management (6 ECTS)

Semester 2:

Semester 3:
- Specific courses from DTU Management Engineering (30 ECTS; course catalogue)

Semester 4:
- Master's Thesis (30 ECTS)

Total: 120 ECTS
Double Degree with Grande École des Hautes Études Commerciales (HEC)
• **Target group:** Master students in Management & Technology (MMT)

• **Study Procedure:** 1.+2. semester TUM, 3.+4. semester HEC, 5. semester TUM / HEC (Master's Thesis)

• **Duration of stay abroad:** 2 semesters plus internship (15 weeks)

• **Costs:** Administrative fee of about 800,00 € per academic year

• **Awarded degrees:** „Master of Science“ by TUM “Master in Management - Grande École degree“ by HEC Paris plus certificate incl. scholarship by Deutsch-Französische Hochschule (DFH)

• **Language skills:** English (C1), French (B2), German (B2)

Double Degree with Grande École des Hautes Études Commerciales (HEC)

Application deadline: 1st of December 2021

Application Documents:

- Bachelor Degree
- Abitur / Baccalaureate / A level certificate
- DAAD Language Test French (B2 or higher) or equivalent
- DAAD Language Test English (C1 or higher) or equivalent
- Proof of German Language Proficiency B2 or higher (e.g. German Abitur)
- Letter of motivation in English (max. 1½ pages)
- CV (in English)
- Matriculation certificate

Application Procedure is a two-step process:
1. Preselection according to application documents
2. Interview

https://www.wi.tum.de/student-life/going-abroad/joint-international-programs/
Double Degree with Grande École des Hautes Études Commerciales (HEC)

Program structure:
Double Degree with Grande École des Hautes Études Commerciales (HEC)

**GENERAL MANAGEMENT PHASE**

<table>
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<tr>
<th>HARD SKILLS</th>
<th>SOFT SKILLS</th>
<th>CAREERS</th>
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<tbody>
<tr>
<td>Core courses in all disciplines of management</td>
<td>Soft skills seminars, Leadership, négociation...</td>
<td>Personal Development Program</td>
</tr>
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</table>

<table>
<thead>
<tr>
<th>ELECTIONS</th>
<th>ELECTIVE COURSES</th>
<th>CAREERS</th>
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<tbody>
<tr>
<td>Gap year - Optional</td>
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**SPECIALIZATION IN ONE OF THE FOLLOWING MAJORS:**

<table>
<thead>
<tr>
<th>M1</th>
<th>M2</th>
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<tbody>
<tr>
<td>HEC PARIS</td>
<td>HEC PARIS</td>
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<tr>
<td>Core courses in all disciplines of management</td>
<td>International Finance</td>
</tr>
<tr>
<td>Elective courses</td>
<td>Marketing</td>
</tr>
<tr>
<td>Soft skills seminars, Leadership, négociation...</td>
<td>Strategic Management</td>
</tr>
<tr>
<td>Personal Development Program</td>
<td>Economics</td>
</tr>
</tbody>
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International Business | Sustainability and Social Innovation | Quant. Economics and Finance | CEMS |
Entrepreneuriat | Comptabilité | Stratégie Juridique et Fiscale | Medias, Art, et Création |
Double Degree with Grande École des Hautes Études Commerciales (HEC)

The HEC Foundation
Entrepreneurship Exchange Program
between TUM School of Management and NUS Overseas Colleges
Entrepreneurship Exchange Program

Application | Selection Process | Company Interviews/Registration at NUS | Stay at Singapore

1st possible semester:
- 01. December
- January

2nd possible semester:
- October / November
- January to May

April / May
August to December

At least 20 weeks internship at a Singaporean start-up company
AND
18 ECTS for courses attended at NUS
Entrepreneurship Exchange Program

- **Target group:** TUM School of Management undergraduate and graduate students with interest in “Innovation and Entrepreneurship”

- **Number of places:** 10 per year

- **Length of stay:** at least 20 weeks internship (Aug – Dec 2022 OR Jan-May/Jun 2023)

- **Expected final qualification:** official EEP certificate, transcript of records from NUS, a reference from a Singaporean start-up company

- **Language of instruction:** English C1 DAAD or equivalent

- **Application Semester:** B.Sc. students can apply at least in their 3rd semester
  M.Sc. students in their 1st / 2nd semester
Entrepreneurship Exchange Program

Application deadline:
1st of December 2021 for program start in August 2022 OR January 2023

Application Documents:
- Current transcript of records AND for graduate students Bachelor Degree Abitur/Baccalaureate/A level certificate
- CV including personal statement, qualifications and other skills
  (please use the NUS template you find in the factsheet)
- DAAD Language Test English or equivalent (C1)
- Matriculation Certificate

Costs:
- Journey to and from Singapore: 800–1,500 euros
- Personal and living expenses (incl. accommodation and food): 1,000 -1,500 euros per month (it is possible to live on NUS campus)
- Additional costs for individual plans
- Financial support to the intern is not guaranteed and depends on the start-up.

https://www.wi.tum.de/student-life/going-abroad/joint-international-programs/
You can find your contact person here:

TUM SoM International Office (room 1546)

Contact persons:
Program Coordinator: Ms. Miriam MAHLER
Program Manager: Ms. Ute HELFERS

Office hours:
Appointments: Tuesday 10am – 12pm
            Wednesday 10am – 12pm
Due to the current situation, please send us an email to get an appointment. We also offer individual online appointments, too.

Email:
jip@mgt.tum.de
Telephone: 089 289 25079

Website:
http://www.wi.tum.de/student-life/joint-international-programs/
Enjoy planning your stay abroad!