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## Application process chart Master in Management

### Application Master in Management

<table>
<thead>
<tr>
<th>Stage 1</th>
<th>Stage 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adm.</td>
<td>Adm.</td>
</tr>
</tbody>
</table>

- **Eligibility requirements**
  - The application must meet following criteria:
    - Bachelor's degree or equivalent in Mechanical Engineering, Electrical Engineering and Information Technology, Civil Engineering, Architecture, Informatics, Mathematics, Games Engineering, Bioinformatics, Biology, Physics, Chemistry, Nutritional Science, Geosciences, Biotechnology, Sport Science, Medicine, or a comparable program.
    - GMAT score of at least 660 points (if you obtained your first degree, usually a Bachelor's degree, in China, Egypt, India, Pakistan or Bangladesh).

<table>
<thead>
<tr>
<th>Selection criteria</th>
</tr>
</thead>
<tbody>
<tr>
<td>62 points or more</td>
</tr>
</tbody>
</table>

### Stage 1
- **Previous academic background** (max. 50 points)
- **GPA** (max. 15 points)
- **GMAT** (max. 10 points)*

<table>
<thead>
<tr>
<th>Selection criteria</th>
</tr>
</thead>
<tbody>
<tr>
<td>49 points or less</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Selection criteria</th>
</tr>
</thead>
<tbody>
<tr>
<td>Between 50–61 points</td>
</tr>
</tbody>
</table>

### Stage 2
- **Previous academic background** (max. 50 points)
- **GPA** (max. 15 points)
- **Essay** (max. 40 points)

<table>
<thead>
<tr>
<th>Selection criteria</th>
</tr>
</thead>
<tbody>
<tr>
<td>79 points or less</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Selection criteria</th>
</tr>
</thead>
<tbody>
<tr>
<td>80 points or more</td>
</tr>
</tbody>
</table>

*Points granted according a scale and valid only on the first stage
Additional documents might be required. Find the list of required documents on TUMonline
1. Assessment procedure Master in Management

1.1. Entrance Requirements

To be eligible to apply for the Master in Management program, applicants must hold a Bachelor’s degree (requiring at least 6 semesters of study) or equivalent in Engineering (Mechanical Engineering, Electrical Engineering, Civil Engineering & Surveying, Architecture or equivalent) or Natural Sciences (Natural Sciences, Computer Science, Mathematics, Nutritional Science, Sports Science or other).

In addition a GMAT Score of at least 640 points is required if you have obtained your first degree (usually a Bachelor’s degree) in China, Egypt, India, Pakistan or Bangladesh.

If your application fulfills all entrance criteria from 1.1., it will start with the first stage of the assessment procedure.

1.2. Stage 1: Previous academic background + GPA + GMAT (if equals or higher 650 points)

If an application fulfills the entrance requirements, 50 points will be immediately granted for the previous academic background.

Up to 15 points will be given for your overall final bachelor’s degree grade. If you apply with a bachelor’s degree from a foreign country and / or with a grade of grading system other than the German one, your grade will be converted into the German grading system using the Bavarian formula by TUM or Uni-Assist. Please refer here for more information:

<table>
<thead>
<tr>
<th>German Grade</th>
<th>1</th>
<th>1,1</th>
<th>1,2</th>
<th>1,3</th>
<th>1,4</th>
<th>1,5</th>
<th>1,6</th>
<th>1,7</th>
<th>1,8</th>
<th>1,9</th>
<th>2</th>
<th>2,1</th>
<th>2,2</th>
<th>2,3</th>
<th>2,4</th>
<th>2,5 or below</th>
</tr>
</thead>
<tbody>
<tr>
<td>Points</td>
<td>15</td>
<td>14</td>
<td>13</td>
<td>12</td>
<td>11</td>
<td>10</td>
<td>9</td>
<td>8</td>
<td>7</td>
<td>6</td>
<td>5</td>
<td>4</td>
<td>3</td>
<td>2</td>
<td>1</td>
<td>0</td>
</tr>
</tbody>
</table>

The points from the previous academic background and your final grade or ranking will be combined.

Extra points will be given for a GMAT score according to the table below:

<table>
<thead>
<tr>
<th>GMAT</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>640</td>
<td>0</td>
</tr>
<tr>
<td>650</td>
<td>1</td>
</tr>
<tr>
<td>660</td>
<td>2</td>
</tr>
<tr>
<td>670</td>
<td>3</td>
</tr>
<tr>
<td>680</td>
<td>4</td>
</tr>
<tr>
<td>690</td>
<td>6</td>
</tr>
<tr>
<td>700</td>
<td>8</td>
</tr>
<tr>
<td>710</td>
<td>10</td>
</tr>
</tbody>
</table>

Please note that if you have obtained your first degree (usually a Bachelor’s degree) in China, Egypt, India, Pakistan and Bangladesh you must submit a GMAT Score of at least 640 points with your application. Extra points will be granted only with a score equal or higher to 650. If your Bachelor’s degree has been obtained in any other country, submitting a GMAT is optional for you. If you decide to submit a GMAT, the extra points will be given according to the same table.

The extra points of the GMAT are considered only on the first stage of the assessment procedure.

Please be sure you give the Technical University of Munich the right to verify it online.
The result of stage 1 either leads to:

- a rejection: if the application only reaches 49 or less
- a direct admission: if the application reaches 62 points or more
- to the evaluation of the essay in stage 2 of the assessment procedure: if the application reaches between 50 and 61 points

Since the essay is a mandatory document for the application, all applicants must upload it on TUMonline, even if they are sure of obtaining admission in stage 1. We expect our applicants to have a high standard of scientific writing, therefore applicants who fail to meet this standard will unfortunately be excluded from the assessment process in case plagiarism is detected in the essay.

1.3. Stage 2: Points from Stage 1 (without GMAT) + Essay

In case the Essay is relevant for the final assessment, it will be evaluated based on the following criteria, the maximum point score for the essay is 40 points:

- Ability of scientific-logical reasoning (max. 20 points)
- Classification of economic-technical facts (max. 10 points)
- English-language expressiveness (max. 10 points)

The final result in stage 2 consists of the combined points from stage 1 (GMAT not being considered in stage 2) and the total points achieved in the evaluation of the Essay. If the combined total is 80 points or more, the application will be accepted (admission), if the total point score is 79 points or less, the application will be rejected.

Please refer to the info sheet “How should I write the essay?” on our website for more information regarding the essay.

2. How to fill out the Curricular Analysis?

In accordance with Annexure 2 of the examination and study regulations of the Master’s Program in Management at campus Munich and at campus Heilbronn, the assessment commission uses a curricular analysis to assess your eligibility and aptitude. During your application in TUMonline, you will need to follow a link to fill out the Curricular Analysis.

2.1. Registration

Please fill out the registration form. The link to this form will be provided at the very end of your TUM Online application.
After registration, you will receive an e-mail with your login information.

2.2. Entering Courses

After registration, please enter all modules/courses, grades, and credits (ECTS) according to the Transcript of Records of your undergraduate studies (Bachelor Degree Program) in German or English. If you have completed additional classes that are not part of your main study program, please list them under the fifth category Subjects from additional transcripts and/or additional degrees and upload the transcript(s) in TUMonline.

List them according to the following subject groups as you see fit and please enter each subject only once!

1. Fundamental subjects in engineering

Examples: Mechanical engineering, electrical engineering, architecture, civil engineering and surveying

2. Fundamental subjects in natural sciences
Examples: Chemistry, physics, mathematics, computer science, nutritional sciences, sports science

3. Fundamental subjects in management and economics

Examples: Finance, marketing, accounting, microeconomics

4. All other subjects

Examples: Law, communication skills, language training, thesis, internships

5. Subjects from additional transcripts and/or additional degrees

All completed additional classes that are not part of your main study program

Please assign all modules/courses that do not fit in one of the above-mentioned subject groups or that you are unsure of to the category no. 4: All other subjects. Please make sure you enter each subject only once.

All compulsory and elective modules must be listed and correctly assigned! If on your transcript of records there are, for example, 25 courses with a total of 180 credits, your curricular analysis must have the 25 courses and 180 credits.

2.3. Submission

Before sending the form online, please verify if all your entries are correct and complete.

2.4. FAQs about the Curricular Analysis

Can I also list modules from my master studies or previous study programs? Additional modules that are not part of your main study program but are necessary for a successful application or if you additionally studied at another university should be listed in the Curricular Analysis under the sixth category Subjects from additional transcripts and/or additional degrees.

Can I also list modules that I will finish after my application? No, you are only allowed to insert completed courses that are listed in your Transcript of Records.

I did not get a grade for the course, should I list it? Yes, please list all modules of your transcript of records. If you did not get a grade please leave the field blank.
I’m not sure which category my course fits into. What should I do? Please put it into the “all other subjects”, if you are not sure.

Should I convert grades into the German grading system and credits into the ECTS system? No, please enter the classes exactly as they appear on your transcript of records. If any conversions are necessary, they will be done by TUM.

Which language should the courses listed be in? Please enter the classes exactly as they appear on your transcript of records (German or English). In case you are applying with a translated copy of a transcript of records, please use the translated title (German or English).

Can I enter non-numerical grades (such as A, B …)? No, the system cannot process non-numerical grades. In this case, please leave the grade field blank, we will use the information on your transcript for reference.

I made a mistake. What should I do? If you have made a mistake, please contact admission@wi.tum.de

Please note that this information sheet is not legally binding nor do we guarantee for its correctness and completeness! The only legally binding document is the statute (“FPSO”) in its most current version.