Information Session – possibilities to go abroad

Exchange opportunities at TUM School of Management

International Office TUM School of Management

As of November 2020
Agenda:

- Contact persons
- Data and facts
- Semester abroad
  - Exchange with TUM School of Management
    - TUMexchange
    - Erasmus +
    - Faculty partners TUM SOMex
  - Planning and application procedure
- More options to go abroad
  - Freemover
  - Internship
  - Joint International Programs
  - Summer/ Winter Schools
  - ATHENS Program
- Questions
TUM School of Management - International Office

Team Members

Prof. Dr. Thomas Hutzschenreuter  
Vice Dean of International Affairs & Alliances

Gabriella LOPARCO  
Program Coordinator – Student Exchange Programs  
(Outgoing – ERASMUS, Freemover)

Ute HELFERS  
Team Lead International Office  
(Partner Universities, Recognition of courses from abroad)

Rebecca OTTE  
Program Coordinator – Student Exchange Programs  
(Outgoing – NON EU, Summer and Winter Schools)

Solveig KOCH  
Program Coordinator – Student Exchange Programs  
(Incoming)

Miriam Mahler  
Program Coordinator – Student Exchange Programs  
(Joint International Programs)

Sabrina HUBER  
Program Manager – M.Sc. Management  
(International Office Contact Person in Heilbronn)

Student Assistants  
(Outgoing):  
Patrizia HARTIG  
Jennifer HOCK
TUM Global & Alumni Office – Contact persons

Sabine Viererbl
Head & TUMexchange

Frauke Denniger
Erasmus+ Study abroad

Susanna March
Erasmus+ Study abroad
ATHENS

Helen Schoft
Erasmus+ Study abroad

Dalma Alagha
Erasmus+ Internships

Larissa Danschina
TUMexchange

Axel Gumann
TUMexchange

Sabine Pascale
TUMexchange

Angelika Weindel
Scholarships
Due to COVID-19:
Counseling only via E-Mail, phone and virtual student visiting hours

TUM SOM International Office

Munich / Straubing:
Please call us via phone or send us an email with your inquiry.
If necessary, we offer an online appointment

E-mail: outgoing@wi.tum.de

At the corner of Luisenstrasse/Theresienstrasse,
1st floor, room 1546

Heilbronn:
Student visiting hours via phone
Mon 8 am – 09:30 am, Wed 1mp – 2pm, Fr 9am – 11am

E-mail: internationaloffice_hn@wi.tum.de
Phone: +49 (7131) 264 18606

Bildungscampus 9, L130, 74076 Heilbronn

https://www.wi.tum.de/student-life/going-abroad/your-tum-somex/

TUM Global & Alumni Office

Email: globaloffice@tum.de
www.international.tum.de
Thiersch Building, 1st floor
„The world is a book and those who do not travel read only one page.“

Saint Augustine
Semester abroad in times of corona

Experiences gained from the corona affected semesters (summer term 2020 and winter term 2020/21)

- Exchange semester cancelled by the host university
- Virtual study with participation from Germany
- Virtual study with participation from the host country
- Hybrid teaching at the host university (mixture of virtual and face-to-face teaching)
- Face-to-face teaching at the host university

Outlook

- Application and selection procedures for the academic year 2021/22 will take place as usual
- Flexibility in your study plan facilitates possible postponements of the semester abroad
- Independent research on the situation in your host country as a basis for decision-making

The TUM School of Management International Office is in close contact with all nominees and tries to support them best!
Semester abroad - Why should you do an exchange semester?

- Study at another university with a different educational approach
- Improve and foster your language skills
- Experience different cultures
- Extend your personal networks
- Learn more about your personality and become more self-confident
- Gain intercultural competencies
in sum for TUM SOMex and TUMexchange from 2006/07 until 2020/2021

incoming  outgoing

06/07  43  48  47  70  111  113  133  165  271  357  340  340  343  324  361  489  549
07/08  57  67  97  111  113  133  165  271  357  340  340  343  324  361  489  549
08/09  70  86  113  165  271  357  340  340  343  324  361  489  549
09/10  111  113  133  165  271  357  340  340  343  324  361  489  549
10/11  113  133  165  271  357  340  340  343  324  361  489  549
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12/13  165  271  357  340  340  343  324  361  489  549
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16/17  340  343  324  361  489  549
17/18  343  324  361  489  549
18/19  324  361  489  549
19/20  361  489  549
20/21  489  549
Demand according to programs

for the academic year 2020/21

<table>
<thead>
<tr>
<th>Program</th>
<th>Applications</th>
<th>Nominations</th>
<th>Exchange Places</th>
</tr>
</thead>
<tbody>
<tr>
<td>TUMexchange</td>
<td>375</td>
<td>173</td>
<td></td>
</tr>
<tr>
<td>TUM SOMex (incl. ERASMUS)</td>
<td>450</td>
<td>393</td>
<td>452</td>
</tr>
</tbody>
</table>
Data and facts

Cooperation with appx. **225** foreign universities in appx. **40** countries worldwide

There are two different exchange programs:

- **TUM SOMex (incl. ERASMUS)**
- **TUMexchange**

Appx. **620** exchange places in WS 2020/2021 - SS 2021

Appx. **570** nominated students for WS 2020/2021 - SS 2021

Appx. **360** incoming exchange students in WS 2019/2020 - SS 2020
TUMexchange – Exchange outside Europe for all TUM students
TUMexchange – Studying outside Europe

26 Countries
150 Partner universities

https://tum.moveon4.de/publisher/1/eng
Application information

Application for **maximum two** partner universities

**Phase 1: Application at the TUM G&A (Online)**

- TUMexchange Online Application for a stay abroad in winter term 2021/2022 or summer term 2022. Application period: 19/10/2020 (10am) until 02/11/2020 (10am)
- Application for max. 2 universities
- Selection criteria: average grade of **bachelor** studies, language skills in language of instruction, motivation letter
- Confirmation or rejection of nomination by TUM G&A until end of December 2020

**Phase 2: Application at the Partner University**

- Application at partner university with support of TUM G&A **after the official nomination** by the TUM Globald & Alumni Office
- Admission at partner university

**Phase 3: Organisation of stay**

- Visa, passport, insurances, flight, accomodation lies in your own responsibility

[https://www.international.tum.de/tumexchange/](https://www.international.tum.de/tumexchange/)
TUMexchange – Features

No tuition fees at the host university
(Exceptions: some universities in the United States)

TUM Global & Alumni Office (TUM G&A)
- Nomination at the partner university
- Support during the application at the partner university
- Your stay abroad will be stated in the Diploma Supplement

Host university:
- Assistance in finding accommodation with the enrollment and orientation events

Not done by TUM G&A:
- Recognition of credits: International Office of the respective faculty
- Leave of absence: Immatriculation office at the TUM Center for Study and Teaching (TUM CST)
TUMexchange – Support via Erasmus+

- Since 2015 financial support also for academic exchanges outside Europe
- Previous support was provided for selected partner universities in: Australia, Israel, Japan, Russia
- **BUT** request for EU support must be renewed every year – uncertain, if support is provided for the same countries and universities as previously
- **Up to date information expected in summer via:**
  https://www.international.tum.de/erasmusglobal/

Application and selection procedure:

- After selection by TUMexchange, nominated students will be contacted by the TUM Global & Alumni Office
- Socio-economic criteria are evaluated for nomination (e.g. income, cultural and social background, particular circumstances, etc.)
**Within Europe** (ERASMUS+)

- Promotion of study-oriented stays abroad in Europe
  - (EU-member states and Turkey, Iceland, Norway, Switzerland)

**Beyond Europe** (through direct bilateral agreements with non-European Business Schools)

- Currently: Australia, Brazil, Canada, China, Japan, Morocco, Peru, Russia, Singapore, South Korea and Thailand
• Remission of tuition fees
• Support for organization and preparation by the International Office of the TUM School of Management and the TUM International Center
• Specialized and social support by the host university
• Usually support in finding an accommodation etc. by the host university
• Possible recognition of courses completed abroad
• Entry in Diploma Supplement
What is ERASMUS+?

Erasmus+ is the program for education, youth and sports of the European Union. For further information, please visit the website of the European Commission.

Characteristics:

- Mobility grant because of additional charges abroad (dependent on destination)
  → TUM students can receive the ERASMUS+ grant regardless of their nationality!

- Funding period of in total max. 360 days each study phase (Bachelor, Master, Doctoral) (SMS) and / or internship (SMP)

- **Minimum stay**: 90 day for studying (SMS), 60 days for an internship (SMP)
Planning your semester abroad

Recommended semester:

- Bachelor: 5th and/or 6th semester (also possible 7th or 8th)
- Master: 3rd and/or 4th semester
- Consecutive Master MMT: 1st and/or 2nd semester

Please note, you can participate in the TUM SOMex Program only once per educational cycle (bachelor: cycle 1, master: cycle 2).

Duration of stay: Usually one semester or one year.

Attention! Possibly differing semester periods abroad!
Planning an exchange semester

**Oct / Nov**

Possibly consulting at TUM SOM International Office
Which program?

Gather information concerning preferential host university, course offers, semester durations and country (online, via exchange reports, etc.)
Check **Financing** options (e.g. scholar ships, external Bafög, DAAD, etc.)

**NON-EU TUM students:** Check eligibility and relevant documents for Visa at the desired host country.

**Oct-Dec**

Obtaining **language certificates** and language proof (if required) via the TUM language center:

→ Please note, online DAAD tests in English and French are offered regularly. Due to limited capacity please make sure to register in time: [https://www.sprachenzentrum.tum.de/en/languages/englisch/english-daad-testing/](https://www.sprachenzentrum.tum.de/en/languages/englisch/english-daad-testing/)
Decision guidance

• **Research** concerning partner universities and reading **reports** (TUM SOM Homepage and MoveOn database)
  - [https://www.wi.tum.de/student-life/going-abroad/downloads/](https://www.wi.tum.de/student-life/going-abroad/downloads/)
  - [https://tum.moveon4.de/publisher/1/eng](https://tum.moveon4.de/publisher/1/eng)

• **Overview of TUM SOM Partner Universities**
  - [https://www.wi.tum.de/student-life/going-abroad/your-tum-somex/](https://www.wi.tum.de/student-life/going-abroad/your-tum-somex/)
  - Section 4 „Decision-Making Support“ => „Overview of TUM SOMex (incl. ERASMUS+)”

• **Statistics** from the previous selection procedures
  - [https://www.wi.tum.de/student-life/going-abroad/your-tum-somex/](https://www.wi.tum.de/student-life/going-abroad/your-tum-somex/)
  - Section 4 „Decision-Making Support“ => „Statistics“

• Factsheet on the **(Advanced) International Experience Module** in the Download section of your study program
  → D-A-CH countries not accepted!

• **Virtual student visiting hours:**
  Please call us via phone or send us an email with your inquiry.
  If necessary, we offer an online appointment
### Overview TUM SOMex (incl. ERASMUS+)

#### Section 4 "Decision-Making Support" => "Overview of TUM SOMex (incl. ERASMUS+)

<table>
<thead>
<tr>
<th>Destination</th>
<th>Partner Institutions</th>
<th>Language</th>
<th>ECTS</th>
<th>Remarks</th>
<th>1st Period Abroad</th>
<th>2nd Period Abroad</th>
<th>Max. Duration of Stay</th>
<th>Further Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>NO EU</strong></td>
<td>Australia, Brisbane</td>
<td>University of Queensland, Faculty of Business, Economics &amp; Law</td>
<td>B5</td>
<td>More details available</td>
<td>July - November</td>
<td>March - June</td>
<td>2 semesters</td>
<td>Fast Track</td>
</tr>
<tr>
<td><strong>NO EU</strong></td>
<td>Australia, Randwick</td>
<td>University of Technology, Faculty of Business &amp; Economics</td>
<td>B5</td>
<td>More details available</td>
<td>July - November</td>
<td>March - June</td>
<td>2 semesters</td>
<td>Fast Track</td>
</tr>
<tr>
<td><strong>EU (Erasmus+)</strong></td>
<td>Belgium, Brussels</td>
<td>Université Libre de Bruxelles, School of Social Sciences, Business School</td>
<td>B5</td>
<td>More details available</td>
<td>Early Sept - late Jan</td>
<td>Late Jan - June</td>
<td>1 semester</td>
<td>Fast Track</td>
</tr>
<tr>
<td><strong>EU (Erasmus+)</strong></td>
<td>Belgium, Gent</td>
<td>Ghent University, Faculty of Economics and Business</td>
<td>B5</td>
<td>More details available</td>
<td>mid-Sept - early Feb</td>
<td>Early Feb - mid June</td>
<td>2 semesters</td>
<td>Fast Track</td>
</tr>
<tr>
<td><strong>EU (Erasmus+)</strong></td>
<td>Belgium, Gent</td>
<td>Ghent University, Faculty of Engineering and Architecture</td>
<td>B5</td>
<td>More details available</td>
<td>mid-Oct - early Feb</td>
<td>Early Feb - mid June</td>
<td>1 semester</td>
<td>Fast Track</td>
</tr>
<tr>
<td><strong>EU (Erasmus+)</strong></td>
<td>Belgium, Liège</td>
<td>University of Liege, Brussels</td>
<td>B5</td>
<td>More details available</td>
<td>mid-Sept - early Feb</td>
<td>mid-Feb - late July</td>
<td>2 semesters</td>
<td>Fast Track</td>
</tr>
<tr>
<td><strong>NO EU</strong></td>
<td>Brazil, São Paulo</td>
<td>University of the State of São Paulo, Catholic University</td>
<td>B9</td>
<td>More details available</td>
<td>Aug - Dec</td>
<td>Jan - July</td>
<td>1 semester</td>
<td>Fast Track</td>
</tr>
<tr>
<td><strong>NO EU</strong></td>
<td>Brazil, São Paulo</td>
<td>University of the State of São Paulo, Catholic University</td>
<td>B9</td>
<td>More details available</td>
<td>Aug - Dec</td>
<td>Jan - July</td>
<td>1 semester</td>
<td>Fast Track</td>
</tr>
<tr>
<td><strong>NO EU</strong></td>
<td>Canada, Waterloo</td>
<td>University of Waterloo, School of Business &amp; Economics</td>
<td>B5</td>
<td>More details available</td>
<td>Early Sept - mid Dec</td>
<td>Early Dec - late April</td>
<td>1 semester</td>
<td>Fast Track</td>
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<tr>
<td><strong>NO EU</strong></td>
<td>Canada, Waterloo</td>
<td>University of Waterloo, School of Business &amp; Economics</td>
<td>B5</td>
<td>More details available</td>
<td>Early Sept - mid Dec</td>
<td>Early Dec - late April</td>
<td>1 semester</td>
<td>Fast Track</td>
</tr>
<tr>
<td><strong>NO EU</strong></td>
<td>China, Beijing</td>
<td>Beijing Institute of Technology, School of Management and Information (BIT-SMIE)</td>
<td>B5</td>
<td>More details available</td>
<td>Sep - Jan</td>
<td>Feb - Jul</td>
<td>2 semesters</td>
<td>Fast Track</td>
</tr>
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<td><strong>NO EU</strong></td>
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<td>Beijing Institute of Technology, School of Management and Information (BIT-SMIE)</td>
<td>B5</td>
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<td>Sep - Jan</td>
<td>Feb - Jul</td>
<td>2 semesters</td>
<td>Fast Track</td>
</tr>
<tr>
<td><strong>NO EU</strong></td>
<td>China, Shanghai</td>
<td>Zhejiang University, School of Management</td>
<td>B5</td>
<td>More details available</td>
<td>Early Sept - late Jan</td>
<td>Early Feb - early June</td>
<td>2 semesters</td>
<td>Fast Track</td>
</tr>
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<td>China, Shanghai</td>
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<td>Early Sept - late Jan</td>
<td>Early Feb - early June</td>
<td>2 semesters</td>
<td>Fast Track</td>
</tr>
<tr>
<td><strong>NO EU</strong></td>
<td>China, Hong Kong</td>
<td>Hong Kong Baptist University (HKBU), The School of Business</td>
<td>B5</td>
<td>More details available</td>
<td>Feb - June</td>
<td>Oct - Jan</td>
<td>2 semesters</td>
<td>Fast Track</td>
</tr>
<tr>
<td><strong>NO EU</strong></td>
<td>China, Hong Kong</td>
<td>Hong Kong Baptist University (HKBU), The School of Business</td>
<td>B5</td>
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<td>Feb - June</td>
<td>Oct - Jan</td>
<td>2 semesters</td>
<td>Fast Track</td>
</tr>
<tr>
<td><strong>NO EU</strong></td>
<td>China, Nankping</td>
<td>University of Nottingham, Ningbo (UNNC)</td>
<td>B5</td>
<td>More details available</td>
<td>Sept - Jan</td>
<td>Feb - June</td>
<td>2 semesters</td>
<td>Fast Track</td>
</tr>
<tr>
<td><strong>NO EU</strong></td>
<td>China, Shanghai</td>
<td>Tongji University, Shanghai (TONGJI-SEE)</td>
<td>B5</td>
<td>More details available</td>
<td>Early Sept - late Jan</td>
<td>Early Feb - early June</td>
<td>2 semesters</td>
<td>Fast Track</td>
</tr>
</tbody>
</table>

[https://www.wi.tum.de/student-life/going-abroad/your-tum-somex/](https://www.wi.tum.de/student-life/going-abroad/your-tum-somex/)
## TUM SOMex Language Requirements

<table>
<thead>
<tr>
<th>Language Requirement</th>
<th>Up to 18 Month</th>
<th>Between 18 Month and 24 Month</th>
<th>Older than 24 Month</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOEFL</td>
<td>Valid</td>
<td>Valid for TUM SOMex application, but you have to make sure you have a valid certificate for the application at the host university.</td>
<td>Not valid</td>
</tr>
<tr>
<td>IELTS</td>
<td>Valid</td>
<td>Not valid</td>
<td>Not valid</td>
</tr>
<tr>
<td>DAAD/other official certificates using CEF</td>
<td>Valid</td>
<td>Not valid</td>
<td>Not valid</td>
</tr>
<tr>
<td>Passed TUM English Course B2</td>
<td>Valid</td>
<td>Valid for TUM SOMex application, but you have to make sure you have a valid certificate for the application at the host university.</td>
<td>Not valid</td>
</tr>
<tr>
<td>Passed TUM language course other than English or English course C1 / C2</td>
<td>Valid</td>
<td>Valid for TUM SOMex application, but you have to make sure you have a valid certificate for the application at the host university.</td>
<td>Not valid</td>
</tr>
<tr>
<td>German Abitur: as proof of language proficiency in English</td>
<td>Valid as B2</td>
<td>Valid for TUM SOMex application, but you have to make sure you have a valid certificate for the application at the host university.</td>
<td>Not valid</td>
</tr>
<tr>
<td>German Abitur: as proof of language proficiency in languages other than English</td>
<td>Valid (18 month after language class has last been taken)</td>
<td>Valid for TUM SOMex application, but you have to make sure you have a valid certificate for the application at the host university.</td>
<td>Not valid</td>
</tr>
<tr>
<td>German Abitur: as proof of language proficiency in German</td>
<td>Valid as C1</td>
<td>Valid for TUM SOMex application, but you have to make sure you have a valid certificate for the application at the host university.</td>
<td>Not valid</td>
</tr>
<tr>
<td>German Abitur: as proof of basic knowledge</td>
<td>Valid</td>
<td>Valid for TUM SOMex application, but you have to make sure you have a valid certificate for the application at the host university.</td>
<td>Not valid</td>
</tr>
<tr>
<td>High school entrance diploma or bachelor degree conducted entirely in the required language</td>
<td>Valid as C1</td>
<td>Valid for TUM SOMex application, but you have to make sure you have a valid certificate for the application at the host university.</td>
<td>Not valid</td>
</tr>
<tr>
<td>Participation in current TUM language course as proof of basic knowledge</td>
<td>Valid</td>
<td>Valid for TUM SOMex application, but you have to make sure you have a valid certificate for the application at the host university.</td>
<td>Not valid</td>
</tr>
<tr>
<td>Language courses offered by the Virtuelle Hochschule Bayern (vhb)</td>
<td>Valid as basic knowledge</td>
<td>Valid for TUM SOMex application, but you have to make sure you have a valid certificate for the application at the host university.</td>
<td>Not valid</td>
</tr>
<tr>
<td>Online language course offered by a university that has a Hi-Status in aedX (e.g., via edX)</td>
<td>Valid as basic knowledge</td>
<td>Valid for TUM SOMex application, but you have to make sure you have a valid certificate for the application at the host university.</td>
<td>Not valid</td>
</tr>
<tr>
<td>OLS language test AFTER an ERASMUS stay abroad</td>
<td>Valid as basic knowledge</td>
<td>Valid for TUM SOMex application, but you have to make sure you have a valid certificate for the application at the host university.</td>
<td>Not valid</td>
</tr>
<tr>
<td>Language course via app (e.g., Duolingo, Babble etc.)</td>
<td>Not valid</td>
<td>Valid for TUM SOMex application, but you have to make sure you have a valid certificate for the application at the host university.</td>
<td>Not valid</td>
</tr>
</tbody>
</table>

[https://www.wi.tum.de/student-life/going-abroad/your-tum-somex/](https://www.wi.tum.de/student-life/going-abroad/your-tum-somex/)

Section 1: „Improve your language skills and receive your language certificate“ => „TUM SOMex language requirements“
### nomination rate* - selection procedure TUM SOMex (incl. ERASMUS)

* Explanatory note: General speaking: The higher the percentage, the more likely it was in the indicated academic year to receive an exchange place at this university. Example: Queensland University: In 2020/21 40% of the students who selected this university as their first preference, received an exchange place at that university.

As of: June 2020

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>Number of exchange places (all preferences)</td>
<td>Number of exchange places (1st preference)</td>
<td>Number of exchange places (all preferences)</td>
<td>Number of exchange places (1st preference)</td>
</tr>
<tr>
<td>≤ 25%</td>
<td>≤ 25%</td>
<td>≤ 25%</td>
<td>≤ 25%</td>
</tr>
<tr>
<td>26-50%</td>
<td>26-50%</td>
<td>26-50%</td>
<td>26-50%</td>
</tr>
<tr>
<td>51-75%</td>
<td>51-75%</td>
<td>51-75%</td>
<td>51-75%</td>
</tr>
<tr>
<td>≥ 76%</td>
<td>≥ 76%</td>
<td>≥ 76%</td>
<td>≥ 76%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>University</th>
<th>City</th>
<th>Number of exchange places (all preferences)</th>
<th>Number of exchange places (1st preference)</th>
<th>Number of exchange places (all preferences)</th>
<th>Number of exchange places (1st preference)</th>
</tr>
</thead>
<tbody>
<tr>
<td>University of Queensland</td>
<td>Brisbane</td>
<td>2</td>
<td>25%</td>
<td>2</td>
<td>40%</td>
</tr>
<tr>
<td>Swinburne University of Technology</td>
<td>Hawthorne bei Melbourne</td>
<td>3</td>
<td>33%</td>
<td>3</td>
<td>25%</td>
</tr>
<tr>
<td>Université libre de Bruxelles (ULB)</td>
<td>Brussels</td>
<td>2</td>
<td>0</td>
<td>2</td>
<td>0</td>
</tr>
<tr>
<td>Université de Genève</td>
<td>Genève</td>
<td>4</td>
<td>100%</td>
<td>4</td>
<td>100%</td>
</tr>
<tr>
<td>Katholieke Universiteit Leuven (KUL)</td>
<td>Leuven</td>
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[https://www.wi.tum.de/student-life going abroad your tum somex/](https://www.wi.tum.de/student-life going abroad your tum somex/)

Section 4 „Decision-Making Support“ => „Statistics“
Questions regarding your individual chances to be selected cannot be answered

- There’s no „minimum grade point average“ per partner university, that enables you to receive an exchange spot.

- Chances depend on how many applications we receive for each university and how they compare among each other.

- The statistics can give you an impression of how popular each university was in the past.

**Please note:** The statistics cannot look into the future, it just shows the nomination rates of previous academic years.
Offers of the Language Center

- Wide range of 17 European and non-European languages
- Free and open to TUM students
- Registration via TUMonline
- Language certificates (e.g. DAAD)
- Lectures and intensive courses at all TUM campuses during the semester
- Intercultural communication seminars
- Tandem
- Film session “Diversity”

Online DAAD tests

Online DAAD tests in English and French are offered regularly.

Due to limited capacity please make sure to register in time.

https://www.sprachenzentrum.tum.de/en/languages/englisch/englis
h-daad-testing/
Financing possibilities

• Useful links: [https://www.wi.tum.de/student-life/going-abroad/useful-links/](https://www.wi.tum.de/student-life/going-abroad/useful-links/)

• DAAD scholarship database: [https://www2.daad.de/ausland/studieren/stipendium/de/70-stipendien-finden-und-bewerben/](https://www2.daad.de/ausland/studieren/stipendium/de/70-stipendien-finden-und-bewerben/)

• [www.mystipendium.de](http://www.mystipendium.de) and/or [www.stipendienlotse.de](http://www.stipendienlotse.de)

• External BAföG: [https://www.bafög.de/de/auslandsfoerderung-384.php](https://www.bafög.de/de/auslandsfoerderung-384.php)

• Contact person at the TUM Global & Alumni Office: Angelika Weindel
  [https://www.international.tum.de/stipendien/](https://www.international.tum.de/stipendien/)
  – PROMOS (for final and semester theses)
  – Scholarships from the Bavarian Ministry of Education and Cultural Affairs (unpaid internships, self-organized study trips)
  – Development cooperation (Sponsorship of academic activities in developing countries for students and TUM employees)
  – Fulbright scholar ships for selected universities in the US
Financing possibilities

Country-related organizations:

- Bavarian University Center for China (Baychina)  
  https://www.baychina.net/foerderung-stipendien/stipendienprogramme/
- BayHOST for central, east and southeast Europa  
  http://www.uni-regensburg.de/bayhost
- BayIND for India  
  http://www.bayind.de/
- BayLAT for Latin America  
  http://www.baylat.org/start.html
- Bavarian-French University Center (BFHZ)  
  http://www.bfhz.uni-muenchen.de/
- BaCaTeC for California  
  http://www.bacatec.de/de/index.html
- Bavarian-American Foundation Amerikahaus gGmbH (North America)  
  www.amerikahaus.de
- GOstralia! for Australia  
  https://www.gostralia.de/

Financing via foundations:

- https://stiftungssuche.de/stipendien/
If you accept an TUMexchange place, you cannot apply for TUM SOMex!

February
Selection of exchange students - **TUM SOMex (incl. ERASMUS+)**

Mid January
14.01.2021: Application deadline for **TUM SOMex** (incl. ERASMUS+) for an exchange in winter 2021/22 or summer 2022

February
Clearing procedure - **TUM SOMex (incl. ERASMUS+)**

March
**TUM SOM International Office** and the **TUM G&A** will inform the partner institutions about the students nominated

Application at the partner university by the students; Confirmation of approval or rejection by the partner institutions (for a start in winter / spring 2022: approx. until November 2021)

Check for academic **recognition of courses** and enquire for course equivalence at the corresponding chairs

https://www.wi.tum.de/student-life/going-abroad/your-tum-somex/#credittransfer
Online Application from mid-December until 14.01.2021

Max. 3 preferences

• Fully complete the application form on the TUM School of Management International Office Website
• Possible rejection of application if you have less than 80% of the ECTS-number expected
  (expected ECTS: 30 ECTS per semester),
  → please explain why you have not achieved the required number of ECTS
• Note the all the information about each partner university (website section 4 “Overview”)
  incl. semester dates and comments!

Documents to be submitted

• Proof of language proficiency
• Tabular CV (use template!)
• Motivation (use template!)
• If applicable: Proof of engagement for incoming exchange students

Valuation of the application documents:

• Grade (65%)
• Motivation (25%)
• Engagement Incomings/ Bonus (10%)

→ The places will be assigned based on the information in the application documents
Option 1: Buddy Program

• 1:1 support for incoming students – from student to student

• Support in:
  – Apartment hunting and organizational questions
  – Relevant lectures at the faculty / TUM
  – Exam registration
  – Student life at TUM

• Current buddies: Please upload a pdf document stating that you are currently participating in the TUM School of Management Buddy Program.

• Former buddies: Please upload your participation certificate.
Option 2: Accommodation offer

• You can sublet an apartment or room during your own stay abroad to an incoming student of the TUM School of Management in accordance to TUM semester periods.

• Conditions of Participation and Accommodation offer must be handed in together with the application and are binding!

• Advantage for TUM students: short and fast application, no additional organizational effort (International Office will be the contact person)

• Registration online

• [http://www.wi.tum.de/student-life/going-abroad/your-tum-somex/#applicationassessment](http://www.wi.tum.de/student-life/going-abroad/your-tum-somex/#applicationassessment) (Section 6)
What we expect

- Autonomy and self-initiative
- Active advertisement of TUM at the partner university
- Be a representative abroad
- Willingness to share your experiences with future outgoing students (International Day, Networking Event)
- Appropriate appearance, commitment and intercultural sensitivity
Other options to go abroad

TUMEXCHANGE

FREEMOVER

ATHENS PROGRAM

Joint International Programs

TUM School of Management also offers Joint International Programs.

More information can be found here.

INTERNSHIPS

SUMMER AND WINTER SCHOOLS

https://www.wi.tum.de/student-life/going-abroad/ways-go-abroad/
Joint International Programs at TUM SOM
Joint International Programs at TUM SOM - General Information

- Intensive exchange for one semester or year of staying abroad at the host university
- Waiver of tuition fees at the host university
- Transfer of credits completed abroad
- In some programs: accommodation by the host university
- Linguistic and functional preparation (courses at TUM)
  - For most programs: financial support possible through Erasmus Program and for HEC DD Franco-German University
- Contact: Miriam Mahler / Rebecca Otte, jip@wi.tum.de, Tel: 089 289 -25079 / 089 289 25847
### Joint International Programs - Overview

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<th>HEC Paris</th>
<th>NUS National University of Singapore</th>
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**Application deadline:** 7\(^{th}\) December 2020

→ simultaneous application with TUM SOMex is possible!
• **Target group:** TUM School of Management undergraduate and graduate students with interest in “Innovation and Entrepreneurship”

• **Number of places:** 10 per year

• **Length of stay:** 20 weeks internship at a Singaporean Start-Up + 8 HPW courses at NUS - Jan-May/Jun OR Aug-Dec/Jan
  (in the 3rd year for B.Sc. students and the 2nd year for M.Sc. students)

• **Expected final qualification:** official EEP certificate, Transcript of records from NUS, a reference from a Singaporean start-up company

• **Language of instruction:** English C1 DAAD or equivalent

• **Application Semester:** B.Sc. students can apply at least in their 3rd semester
  M.Sc. students in their 1st / 2nd semester.
**Target group**: Master students in MMT and MIM with specialization in Operations & Supply Chain Management or Innovation & Entrepreneurship

**Study procedure**: first year at TUM, second year incl. Master thesis at DTU

**Duration of stay**: 1 year (3rd and 4th semester) at DTU

**Graduation**: „Master of Science“

Graduation certificate of TUM incl. emblem of DTU

Double Degree with Grande École des Hautes Études Commerciales (HEC)

- **Target group:** Students for Master in Management & Technology (MMT)
- Application deadline: 1\textsuperscript{st} of December
- Procedure: 1\textsuperscript{st} + 2\textsuperscript{nd} semester at TUM, 3\textsuperscript{rd} + 4\textsuperscript{th} semester HEC, 5\textsuperscript{th} semester at TUM / HEC (Master thesis)
- Duration of stay: 3\textsuperscript{rd} + 4\textsuperscript{th} semester at HEC
- Costs: Administration fee of 800 € per academic year
- Graduation: “Master of Science” and “HEC Master of Science in Management Grande École” plus certificate incl. scholar ship from Deutsch-Französische Hochschule
- Language requirements: English (C1), French (B2), German (B2)

http://www.wi.tum.de/student-life/joint-international-programs/
QTEM – Master in Quantitative Techniques for Economics & Management

- Elite network of currently 24 academic partners and approx. 15 corporate partners worldwide

- **Target group:** Master students in MMT with interest in quantitative education

- **Study procedure:** 1st + 2nd semester at TUM; 3rd + 4th semester 1 exchange semester at an academic QTEM partner, Global Business Analytics Challenge (GBAC), internship of at least 6-8 weeks (240 working hours);
  - 4th/5th semester Master thesis

- **Study plan:** during the MMT studies min. 45 ECTS in quantitative courses

- **Duration of stay abroad:** maximum 1 year (3rd and 4th semester) in two different countries for study and optional internship abroad

- Successful QTEM Students are earning the **QTEM Degree together with the “Master of Science” degree from TUM.**

- [http://www.qtem.org/](http://www.qtem.org/)
ATHENS Programm – Network of 24 European technical academic institutions
ATHENS Program – Features

- **One-week courses** in the fields of engineering, natural sciences, informatics and mathematics; program is offered twice a year (March and November)

- Course load approx. **30 hours** including a final exam. Students receive **2 ECTS** credits for the course.

- Courses to get to know the local culture and social activities included.

- Participation is free of charge; travel and accommodations to be organized and paid by the participants; currently mobility grants available by TUM G&A.

- November session - application deadline: end of September
- March session – application deadline until end of January.

- Recognition as Elective might be possible. Please contact outgoing@wi.tum.de to get the course description checked.

[https://www.international.tum.de/athens/](https://www.international.tum.de/athens/)
Summer Schools – Winter Schools

• The short-term stays offer an opportunity to get to know the everyday study life of a university in another country

• About **1-3 week long** courses worldwide (mostly fee-based)

• Mostly in July/August/September or February

• Usually, seminars and lectures are combined with trips and cultural and social events

• ECTS-transfer possible

• [www.summerschoolsineurope.eu](http://www.summerschoolsineurope.eu)

• Overview of different Summer Schools at partner universities of the TUM can be found on our [website](http://www.summerschoolsineurope.eu).

• You can also get information directly at the homepages of the universities

• Contact: Rebecca OTTE, [outgoing@wi.tum.de](mailto:outgoing@wi.tum.de)
Freemover –
Self-organized semester abroad

• Where to go?
  • look for a country, city and university (number of universities is limited for Freemover applications, not all universities accept freemover)
  • Check anabin database: https://anabin.kmk.org/anabin.html
  Courses from universities with an H+ status are eligible for recognition.

• Gather information regarding the application
  • possible via agencies, language tests, update documents, letter of recommendation

• Clarify financing (check options listed earlier)

• Organize visa and insurances

• Choose courses at the host university and check options for transfer of credits
  → credit transfer works the same way as for students going abroad via exchange programs

• Plan arrival and accommodation

• In order to get semester abroad printed in the Diploma Supplement, register in MoveON
  https://www.international.tum.de/auslandsaufenthalte/studium/auslandsaufenthalte-als-freemover/
The following institutions might be helpful for organizing your Freemover stay:

- IEC (International Education Centre)  [https://www.ieconline.de/](https://www.ieconline.de/)
- College Contact  [https://www.college-contact.com/](https://www.college-contact.com/)
- G0stralia!  [https://www.gostralia.de/](https://www.gostralia.de/)
Internship abroad
Internship abroad

ERASMUS+ study mobility internship (SMP)

- Prerequisite: Specialized relationship between study at TUM and the internship

- Free choice of internships within Europe and outside Germany (self-organized)

- Combination with ERASMUS+ study grant (SMS) possible

- Duration of funding: min. 60 days, max. 360 days; Handling via TUM G&A

- Online application at TUM G&A min. 4 weeks before the beginning of the internship.

- Contact: Dalma Alagha (d.alagha@tum.de)  
  https://www.international.tum.de/erasmuspraktika/

- Nomination by TUM School of Management International Office by signing of the mobility agreement, contact: outgoing@wi.tum.de
Internship abroad - sources of information

- TUM Alumni & Career [http://db.alumni.tum.de/jobs](http://db.alumni.tum.de/jobs)
- TUM SOM job board [http://www.jobboard.alumni.wi.tum.de/](http://www.jobboard.alumni.wi.tum.de/)
- IAESTE e.V. – paid internships worldwide [www.iaeste-muenchen.de](http://www.iaeste-muenchen.de)
- International student organization AIESEC [https://aiesec.de/](https://aiesec.de/)
- Carlo-Schmid-Program [www.daad.de/csp](http://www.daad.de/csp)
  International organizations with financial support
- ASA Program [www.asa-programm.de](http://www.asa-programm.de)
  learning together, global thinking and social responsibility
  3-6 months of project internship incl. financial support
- DAAD [https://www.daad.de/ausland/praktikum/de/](https://www.daad.de/ausland/praktikum/de/)
- Directly via company or private networks
- **Tips for applications abroad:**
Important sources of information

International Office of the TUM School of Management

https://www.wi.tum.de/student-life/going-abroad/

TUM International Center

http://www.international.tum.de

Language center:

http://www.sprachenzentrum.tum.de/

DAAD (Deutscher Akademischer Austauschdienst):

www.daad.de

Study worldwide:

www.studieren-weltweit.de
Enjoy planning your stay abroad!